

FY 2014 & FY 2015 BIENNIAL BUDGET



**CITY OF DOTHAN
ALABAMA**

**CITY OF DOTHAN
FISCAL YEAR 2014 & 2015 BUDGET
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City of Dothan
DOTHAN, ALABAMA

Michael K. West
City Manager

Honorable Mayor and Members
of the Dothan City Commission

Gentlemen:

In accordance with my responsibilities as City Manager, I am charged with the duty of preparing an operating budget of estimated funds necessary to defray the expenses for each ensuing fiscal year for the City of Dothan. In 2003, the City of Dothan amended the Code of Ordinances to allow for the submission and approval of a Biennial Budget; thus, I am submitting to you the following recommended Fiscal Years 2014 and 2015 budgeted revenues and expenditures for your review, which when adopted will be our City's sixth Biennial Operating Budget.

Obviously, the biggest challenge in developing the FY 2014 and 2015 budgets for the City of Dothan was dealing with the uncertainty of the economy and its impact locally on City revenues and expenditures. Sales tax revenues have begun to climb and exceed last year's actual by \$1,506,193; and because of cautious and apprehensive forecasts, the sales tax actually received exceeded the modestly budgeted projections. Currently, we are \$2,824,260 over budget as of July receipts.

Because of the state of the economy and revenue collections, the City departments and the Agencies were restricted to current

operating budgets; however, there were agencies that were provided additional operating monies due to previous commitments as follows: Houston Love Library, \$1,110,050 (\$500,000 capital) in FY 2014 and \$1,735,050 (\$1,000,000 capital) in FY 2015; Friends of Fort Rucker, \$130,992 in FY 2014 & 2015 associated with anticipation of BRAC within the next several years; and Dorothy Quick Senior Center, \$12,000 in FY 2014 & FY 2015.

The City departments were allocated a fixed dollar amount for operating expenses as in previous years, excluding personal services (salaries and fringes), electrical energy purchased for re-sale, insurance expenses and debt service. The operating expenses, or target amounts, were determined to be those expenditures appropriated for Fiscal Year 2013 with any one-time and non-recurring expenses removed. Any additions were a direct result of contractual agreements, reorganization, known price increases and additional programs; thus increasing their target marginally.

As occurs during the biennial budget process, I, in conjunction with the Finance Director, establish goals for the upcoming budget development. These goals were:

1. *Financial Stability* – The state of the economy and impact on revenues in the City make it paramount that we focus (1) to maintain service levels and (2) to maintain the financial integrity of the City, including adequate reserves. We feel this budget meets those criteria.
2. *Live Within the Available Revenues* – It is imperative that the City be able to operate with the revenues you provide us. Due to economic conditions and the associated uncertainty, we were very conservative with our revenue projections, paying close attention to sales taxes, electric, water and sewer revenues. We are fortunate that the contributions to the Retirement Systems of Alabama (RSA) have reduced from 25.35% to 23.08% for Tier 1 employees and to 23.00% for Tier 2 employees (those hired after January 1, 2013). Delvick McKay and I are watching employee health insurance cost closely; and currently no additional funding for this budget is required. As sales tax revenues continue to climb, we are cautiously optimistic for a “new normal” where revenues stabilize. As you are aware, based on our agreement in the Consent Agreement with the EPA, we agreed to undertake a system wide evaluation of the City’s sewer system. It is anticipated that this study will find numerous problems in the system based on its age and the growth in some areas. There will be numerous projects required to meet the mandates of the Consent Agreement, and the associated cost will be very expensive. Depending on the cost of such improvements, current revenues may not be adequate to pay for these and additional debt may have to be issued. This would obviously increase our annual debt service payments. While this study is currently being done, we are uncertain of the outcome; thus, the budget does not include the debt service to resolve those wastewater issues.
3. *Avoid Layoffs* – The hiring freeze instituted in previous years was designed to avoid any layoffs. Currently, we have approximately 91 vacant positions. Many of these positions will remain vacant until I feel comfortable about sales tax revenues and electric sales in fiscal year 2014. If the economy continues to improve and we have real revenue growth again, we will revisit these positions and fill them as needed.
4. *Maintain Fleet Replacement Schedule* – With the additional one-percent sales tax, one of the objectives of the City Commission, as well as the staff, was to be able to fund on a regular basis needed vehicle and equipment replacements in the City fleet. In the 2014 and 2015 budgets, we were able to include \$2,750,000 which is a \$750,000 increase above current budget levels; this is primarily associated with the Environmental Services solid waste or garbage/trash user fee which was initiated March 1, 2013. But as you are aware, this amount does not allow us to replace all the vehicles and equipment that are requested by the various departments. The current estimated FY 2014 cost is over \$3.3 million.
5. *Maintain Resurfacing Schedule* – In both FY 2014 & FY 2015 \$1,500,000 was budgeted for road resurfacing. This is one of the most visible signs to residents that the City is making an honest effort to upgrade infrastructure and attempting to spend their tax dollars prudently, especially since numerous roads are long past the schedule for resurfacing. Related to roads, we have added an additional \$200,000 (total \$250,000) to the previously budgeted sidewalk project and we have also included \$350,000 for much needed road and bridge improvement projects (total \$1,000,000).

6. *Maintain Building Maintenance Schedule* – We have budgeted \$600,000 for building maintenance; a \$200,000 increase. Additionally, \$200,000 has been included to replace the Opera House windows and doors. As you know, we have numerous repairs and maintenance needs at our public buildings. The \$600,000 will not begin to provide for all our needs; however, it is very important to continue such repairs for the public building infrastructure of the City.
7. *Sewer Capital Program* – This program primarily is about maintaining older sanitary sewer lines within the City. As previously discussed, we are currently evaluating our City's primary sewer system needs. The City has numerous sewer lines, in older more established neighborhoods, which were installed over 40 years ago and are long past their useful life. Many of the sewer lines are made of terra cotta pipe and cause major problems during heavy rainfall. We have experienced this numerous times this summer with the extreme amount of rainfall in our area. While this budget contains limited funding for such repairs, the magnitude of the needed improvements will require that additional funding be allocated as these projects are identified. Obviously, this may require the issuance of debt and could require a source of revenue to fund the related payments.
8. *Funding for Water Capital Program* – The City Commission recently adopted the Long Range Water Study completed by Polyengineering. This adoption signifies the long commitment the City Commission has had of insuring a source of potable water for Dothan's future. The most cost effective provision of water continues to be wells. Staff is currently working on a plan for a test well in the Tuscaloosa Aquifer, and also based on the long range plan, developing plans for two additional

water wells over the next five years. Currently, there is \$3,547,059 reserved for long-term water needs, but as we move forward with the implementation of the long range plan additional resources will be required.

9. *Electric Capital Program* – Many of the substations and transformers in the City's electric system were installed in the 60's and 70's and have reached the end of their useful life. The large transformers at the substations cost in the neighborhood of \$600,000. It is our plan to replace and rebuild these before they fail. The programmed current and future sewer rate increases reduce the required subsidy from electric revenues which will allow capital funding for system improvements. Dothan residents take significant pride in Dothan Utilities and the work that is performed. These customers are accustomed to a superior service level and an exceptional electric system which needs to be maintained adequately to insure such service levels continue.
10. *Storm Water Capital Program* – Obviously, recent rains have brought to the forefront the numerous storm drainage problems in the City. As you know, a reserve for drainage projects was previously established and the current balance of this reserve is \$500,599. This account will be increased \$250,000 annually. Unfortunately, we have not been able to accommodate any additional monies in this budget, but as reserves increase, drainage repair will be addressed. However, you are aware that over \$60 million in projects have been identified by staff. Ultimately, if the Commission wants to address this issue, a source of additional funding will need to be found and priorities established.

11. *Additional Police Staffing* – In January of 2008, we had budgeted to add an additional 5 police officer positions but held off doing that because of the state of the economy and declining revenue. I have included these positions in this budget. Total cost is \$549,229 and the annual reoccurring personnel cost is \$282,028. Not only is our City growing, but so are the surrounding communities which increases the responses required by the Police Department.

12. *Fire Education Officer* – While we maintained our Category 2 Fire Class rating during the last ISO review, there are some areas that we can hopefully improve on in the next review without a major expense. One of those areas is Fire Education. This budget includes funding for a Fire Education Officer (\$53,079) which will work with schools, community and civic groups to raise the awareness of what an individual can do to reduce the potential for fire risk. The key to controlling fire loss is prevention.

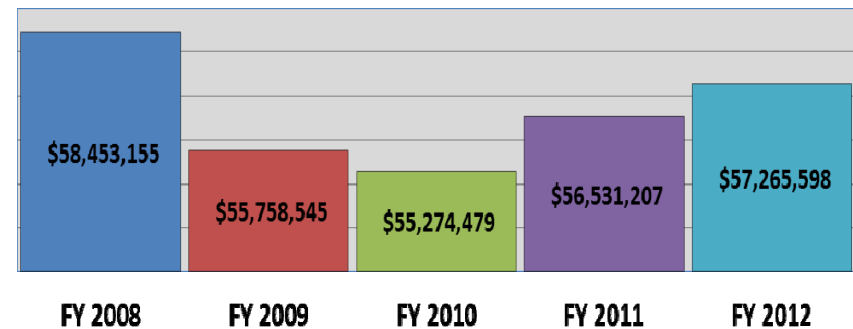
It is my recommendation that the agencies and the various social, promotional and cultural organizations receive the same level of funding as in the current year's budget, with the exception of the Houston Love Library, the Dorothy Quick Senior Center, the Cultural Arts Center, and the Friends of Fort Rucker commitments. I understand that each day they have difficulty meeting their budgets and have been restricted by what they could spend over the past years as we all have dealt with the realities of the economic recession; however, with the substantial commitment the Commission has made to the building and operating of the libraries, our monies can only stretch so far. In the same manner, the Dothan City Schools appropriation was not reduced. Bear in mind, the City continues to pay our portion of their debt service as well as in-kind services.

After an in-depth line item review of each department's budget, I am presenting to the Commission a **Balanced Budget for Fiscal Years 2014 and 2015**.

REVENUE PROJECTIONS

A major issue concerning revenue for the preparation of this budget is the volatility in sales tax revenues over the past few years. In FY 2012, actual revenues fell below FY 2011 three out of the twelve months. We were fortunate in that the end of the year revealed \$718,709 more than collected in FY 2011 and \$1,563,369 over budget. This fiscal year we are in better shape with all ten months being over 2012 and only two of which produced a smaller margin of less than \$40,000 over 2012. Sales tax revenue collections to date (July 2013) are \$1.5 million above the same period in 2012 and we are \$2.8 million over our very conservative budgeted projections for the current year. Gradually, we are seeing some modest growth. Hopefully, this will continue. The main concern we have is that who is to say what our "new normal" will be in the area of sales tax and if the current economic growth will prevail. We continue to be cautious in the projection of revenues for the new budgets.

CITY OF DOTHAN SALES & USE TAX



Electric revenues are projected to remain the same and as always are subject to change based upon the weather. Mild winters and summers reduce consumption and in return revenues drop. Water revenues are also impacted by the weather. Wet summers reduce lawn and garden usage and revenue. We have seen declines in water usage that appear associated with the yearly rate inflationary increases. Apparently, these annual increases promote conservation on the part of our customers. The budget includes \$3 million in additional sewer revenues associated with the sewer rate increases initiated October 1, 2009, to fund the debt service expenses related to sewer plant expansion and newly constructed sewer lines. This is the last year of the \$0.75 per 1000 gallons increase. In future years, there will be an annual inflationary increase of 2.85%. Obviously, the additional monies may not be enough to finance other required sewer repairs.

The Funds included under tab "C" are expected to generate **\$197,861,056** in budgeted revenues for Fiscal Year 2014 and **\$196,978,365** for Fiscal Year 2015. Because we have been very prudent in times of uncertainty, we have been able to accumulate monies for specific needs. The budgeted revenues were not sufficient to fund all budgeted expenditures because of the additional one-time projects; thus, the unrestricted fund balance in the amount of **\$1,520,452** was required to balance FY 2014 and **\$637,786** was required for FY 2015. Budgeted appropriations total **\$197,861,056** and **\$196,978,365** for a balanced budget for Fiscal Year 2014 and 2015, respectively. These appropriations are funded by current revenues and utilization of fund balance mentioned above which includes \$5,605,000 from accumulated depreciation in both fiscal years.

Sales tax and the gross profit on electrical sales comprise a majority of our operating revenues. Sales tax was projected at

\$54,500,000 for Fiscal Year 2014 as well as Fiscal Year 2015. Gross income on electrical revenues is estimated for Fiscal Years 2014 and 2015 at \$19,500,000. This gross income is derived from gross electric sales that are budgeted at \$89,500,000 for Fiscal Year 2014 and 2015 less the electric energy purchased for resale of \$70,000,000 for both years. Extreme weather conditions have a direct impact on electric sales. Additionally, a significant portion of the City's growth is in areas not serviced by Dothan Utilities because of territorial rights.

FISCAL 2014 and 2015 BUDGET SUMMARY

I want to direct you to tab "C" actual revenues for Fiscal Years 2010, 2011 and 2012 and expenditures for each fund type. You will also see the current Fiscal Year 2013's actual revenues and expenditures through June 30, 2013. The total operating budget is shown in summary form for Fiscal Years 2014 and 2015 on page 29 and 30. This is useful to get an overall picture of revenues and expenditures and the fund totals.

PERSONNEL

The City of Dothan has approximately 1,200 full time, part time, seasonal and temporary employees. Our employees are our greatest asset. With this biennial budget, I am recommending a 1% general increase per fiscal year for employees to begin with the first pay period in October 2013 and October 2014. Ample funds have been included in the budget to fund the increase as well as the continued funding of the performance management system.

HEALTH INSURANCE

Two significant personnel costs included in the budget are RSA payments and health insurance cost. I am pleased to report that actual claims as of 8/14/13 are approximately \$568,118 less than

projected by Blue Cross and Blue Shield (BCBS). Over the years, the City Commission has been proactive in budgeting for employee and retiree health insurance. Additionally, employees pay approximately 18% of the cost and retirees 40%. The health insurance reserves accumulated over the past several years and the claims experience allow us to hold cost for the City, the employee, and retiree at the current level. The Personnel Department will provide additional documentation in the renewal request with Blue Cross and Blue Shield of Alabama. To be in compliance with the Affordable Care Act, funding is included for the Comparative Effective Research Fee and the Transitional Re-insurance program of approximately \$150,000 per year.

RETIREMENT

As you are aware, on October 1, 2004, the City of Dothan dissolved or divested the City of Dothan Pension and Retirement System and joined the State of Alabama's retirement program, the Employees' Retirement System of Alabama (RSA). A percentage of the current unfunded liability portion (\$127.5 million) is paid along with the normal contribution, death benefit, and administrative rates. I am happy to report due to the increase in employee contribution rate by 2.25% beginning January 1, 2012, and by an additional .25% beginning October 1, 2012, our city's contribution rate as of October 2012 was reduced to 23.08% of covered payroll for Tier 1 employees and to 23.00% for Tier 2 employees (hired after January 1, 2013). This decrease from 25.35% (after repeal of the DROP) to 23.08% and 23.00% (2.27%) was maintained through Fiscal Year 2014 which begins October 1, 2013. The rate which City employees pay into RSA as allowed under Act 2011-676 of the Regular Session of the 2011 Legislature increased the regular employee rate to 7.25% and the public safety employees to 8.25%. The annual pay increase provided to employees, at that time, more than covered this additional cost.

The employees contribute another \$2.5 million. If we did not have the unfunded liability, the City would only pay \$2 million (5%) of covered payroll. Since joining RSA, the City had seen a steady increase in retirement payments due to increases in the outstanding liability, so this decrease is a welcomed relief. There are numerous reasons for this, but the end result is a budgeted increase of \$7.7 million since joining RSA. However, any increases in salaries will require additional payments to RSA and other benefits which are directly tied to salaries.

FUND BALANCE

The fund balance for the City of Dothan continues to remain strong. We have worked hard and your policies have allowed the City to establish adequate reserves. This was a major factor in our previous Bond Ratings upgrade by S & P (from A+ to AA-). Additionally, the current revenue concerns and uncertainty in the economy require that we have adequate reserves to insure we can meet our obligations and maintain service levels. The uncertainty of the future requires financial prudence by maintaining reserve levels.

Included in the budget is \$250,000 toward sidewalk projects, \$2,750,000 for rolling fleet and equipment, \$1,500,000 for resurfacing, \$1,000,000 for landfill land purchase, \$450,000 for land for a new fire station, \$1,000,000 for road and bridge repair, \$800,000 for facility maintenance, \$500,000 for electric transformers, \$500,000 for computer upgrades, \$250,000 for ADA compliance, \$1,500,000 for fiber optic project, and \$200,000 to the Downtown Dothan Redevelopment Authority for their initiatives in the downtown area.

We propose to continue the funding of sidewalks leading to our elementary schools, which is a safety issue the City needs to address. The funding is \$250,000 annually, which can be increased as the actual contracts are let. These funds can also be utilized to assist with

bikeway and trail projects and as matching portions of available grants. As always, we make every effort to actively seek all available grants to further assist in the building of our great city.

CITY SCHOOLS

The Fiscal Years 2014 and 2015 School Fund Budget is explained under Tab “E” of this document. Just as with agency assistance, we are proposing level or no increased funding to the Dothan City Schools. Debt service payments and in-kind services will remain the same. Cash appropriations total \$3,738,286 of which \$2,696,036 is undesignated. Each year end, the schools provide documentation for the remaining \$1,042,250 to substantiate that the school expended the funds as designated. You will see an analysis on page 40 that shows not only cash appropriations, but payments made on behalf of the schools for school crossing guards, debt service, printing of tobacco tax stamps and property insurance. The School Fund debt service expenditures are reflected in the Debt Service Fund, with all other General Fund debt (\$1,263,750 and \$1,268,250 for Fiscal Year 2014 and Fiscal Year 2015, respectively).

Revenues from the sale of Tobacco Tax Stamps and interest income are the only source of revenue which is budgeted at \$300,500 toward these appropriations. Without the yearly operating transfers from the Utility Fund to the School Fund, the School Fund would show a large deficit. In addition to the above, in-kind services are rendered to the schools; such as, resource officers in schools, electrical service to additional classrooms, lighting for ball fields, road or small resurfacing projects, sewer work, security lighting, underground facilities, and the transformer to the multipurpose building that was constructed with bond funds. Also, the City continuously provides security, electricity, restroom supplies, field/facility preparation and cleanup of recreation facilities and ball fields provided by Leisure

Services staff.

APPROPRIATION TO AGENCIES

All agencies’ requested amounts were presented at the budget hearings. Additionally, the packages contained an analysis of appropriations from 1997 to present, along with information about previous one-time appropriations and data showing compliance to the City’s Policy Number 16. As previously mentioned, level funding was provided those agencies. I realize many of these agencies struggle each year to operate with available revenue; however, City Departments are also operating in a constrained budgetary environment, holding positions vacant and delaying other expenditures to maintain the City’s financial stability. Included under Tab “F” is a listing of each agency and their appropriation allotment totaling \$2,493,569 Fiscal Year 2014 and \$3,118,569 for Fiscal Year 2015. This includes the contract that we have with the Cultural Arts Center (\$32,000 for utilities) and their one time appropriation (\$6,000 for landscaping and \$28,000 operating). It does not include the lodging tax monies authorized by City Ordinance (4% of the 6% lodging tax assessed) to the Convention and Visitor’s Bureau budgeted at \$1,050,000. The Commission’s three year commitment for \$130,992 (FY 2013 – FY 2015) to the Friends of Fort Rucker for BRAC efforts is also not included in the total above.

It is important to note that this budget contains the additional monies promised to assist in the building of the two libraries (2014~\$500,000 and 2015~\$1,000,000). In the FY 2012 and FY 2013 budget, an additional \$100,000 was appropriated to the Library for operating expenditures and funding was continued in this biennial budget. The Fiscal Year 2014 and Fiscal Year 2015 budgets include the requested increase in operating funding (2014~\$150,000 and 2015~\$275,000) associated with the new libraries. Other additions

include \$12,000 to the Dorothy Quick Senior Center and continued funding of the Fiscal Year 2012 and 2013 appropriation of \$50,000 to Landmark Park for operating expenditures.

CAPITAL

In preparing the Capital Investment Program (CIP) in April 2013, General Services, in conjunction with the various departments, prepared a priority listing of vehicles and equipment replacements. General Services maintains vehicle repair cost, gasoline usage and the replacement needs for equipment and rolling fleet necessary to provide public services to the City and its residents. This budget contains \$2,750,000 for vehicle and equipment purchases in Fiscal Year 2014 and 2015. This is an increase of \$750,000 associated with fleet replacements for the City's garbage, trash and recycling programs. Additionally, we have developed a listing of facility repairs and maintenance needs, most of which have been delayed for years. The proposed budget was increased \$200,000 over previous years. The budget for FY 2014 and FY 2015 is \$600,000 annually for facility repairs. An additional \$200,000 has been budgeted to replace the Opera House windows and doors in Fiscal Year 2014. As you are aware, neither the facility maintenance nor the vehicle and equipment amounts provide the funding we need to deal with the numerous building maintenance and vehicle and equipment needs we currently have. We previously discussed proceeding with some major roof repairs using reserved funds. During the Capital Investment Program (CIP) in April 2014, we will again be presenting a detailed report with all of the equipment, vehicle, and facility maintenance needs to keep you abreast of our operational needs.

The budget, as in the past two years, includes \$1.5 million to continue the annual resurfacing program that was started in 2007. Again, the needs are much greater than this but the consistency of

this funding has allowed us to slowly improve the City's roads and over time this gets us to the point where roads are resurfaced on a timely basis.

One-time purchases budgeted in Fiscal Year 2014 are as follows: \$1,000,000 for Land for a landfill sight, \$450,000 for land for a new Fire Department Station, \$225,000 for a jail locking system at the Police Department; \$236,450 for five police vehicles/equipment; and \$1,500,000 for the installation of a fiber optic network around the City which will be used by Utilities, Fire, Police, and Traffic Control to improve and enhance communications and service delivery.

DEBT SERVICE

The Debt Service Fund expenditures are \$5,089,424 for FY 2014 and \$5,095,190 for FY 2015. These budgeted funds reflect the General Fund debt only. The school debt requirements, which are a part of this General Fund debt, are \$1,263,750 and \$1,268,250 for Fiscal Years 2014 and 2015, respectively. The City recorded \$675,563 as revenue for FY 2014 and \$675,538 as revenue for Fiscal Year 2015. This revenue is a reimbursement commitment by the City of Dothan School Board to refund one-half (½) of the school portion of the 1999 General Obligation Warrant Issue. All utility debt is reflected in the Utility Fund with \$4,262,543 for Fiscal Year 2014 and \$4,274,862 for Fiscal Year 2015. The total debt service (general, school and utility) requirements for the City of Dothan are \$9,351,967 for Fiscal Year 2014 (\$494,422 decrease from FY 2013 original budget) and \$9,370,052 (\$18,085 increase from FY 2014) for Fiscal Year 2015. These totals reflect general obligation bonded debt, notes payable, state revolving loans, accrued interest in the Utility Fund, and exchange expenses or paying agent fees.

The funding of the debt service on the \$6,000,000 commitment to

the Dothan Houston Airport Authority for the Commercial Jet economic development project has been added to the Fiscal Year 2014 and Fiscal Year 2015 budgets. Also, the appropriation from the Wiregrass Foundation has been included as a funding source in the amount of \$338,719 per year and will be included for the three years after FY 2015 to partially offset the debt service owed per the five year commitment from the Foundation.

Based on my experience, I understand that Dothan, like other cities, needs to closely monitor the outstanding debt. In previous years, you were smart to develop a conservative debt service strategy and to set a goal or **“not-to-exceed limit”** of approximately 60% (\$107,817,570) of the Constitutional Debt Limit (\$179,695,950 as of 9-30-12). Dothan is currently at 49.55% with the outstanding debt totaling \$89,219,698 as of July 31, 2013 (\$8,430,000 represents the School Fund portion of this outstanding debt or 9.45%).

The City will pay principal payments totaling \$6,306,504 and interest payments totaling \$2,755,295 in Fiscal Year 2014. In 2015, the principal payments will be \$6,563,298 and interest will total \$2,526,482.

After the principal payments are made on September 1, 2013, the outstanding balance at the end of this fiscal year (September 30, 2013) will total \$82,351,137. The outstanding debt will decrease to \$76,044,633 as of the 2014 fiscal year-end (September 30, 2014) after payments are made on September 1, 2014, and \$69,481,335 as of the 2015 fiscal year-end (September 30, 2015).

Dothan’s current bond ratings are as follows:

- **Moody’s Investors Service ~ “Aa2”**
- **Standard & Poor’s Rating Service ~ “AA-”**

| RATING CATEGORIES | | |
|---|--|---|
| Secure Range: | | |
| Moody's | S & P | |
| Aaa | AAA | PRIME: Superior financial security. Highest safety. |
| Aa1 Aa2 Aa3 | AA+ AA AA- | HIGH GRADE: Excellent financial security. Highly safe. |
| A1 A2 A3 | A+ A A- | UPPER MEDIUM GRADE: Good financial security. More susceptible to economic change than highly rated companies. |
| Baa1 Baa2 Baa3 | BBB+ BBB BBB- | LOWER MEDIUM GRADE: Adequate financial security. More vulnerable to economic changes than highly rated companies. |
| Vulnerable Range: | | |
| Ba1 Ba2 Ba3 | BB+ BB BB- | NON INVESTMENT GRADE: Speculative. Capacity to meet long-term policies is vulnerable. |
| B1 B2 B3 | B+ B B- | HIGHLY SPECULATIVE: Vulnerable financial security. |
| Any rating below a “B” rating is extremely vulnerable and possibly in default status with little prospect for recovery and questionable ability to meet obligations. | | |

Our goal is to obtain the highest bond rating possible without losing our current rating status. When an entity is rated, the bond-rating agency looks to the financial statements to ensure that each year stands alone. In other words, the annual operating revenues meet or exceed the operating expenditures. Also, the rating agency rates highly an entity that relies on stable sources of revenue, rather than revenue sources that are vulnerable to changes in the economy. If the entity does not reflect the previous two guidelines in a positive manner, then the rating agency looks for escrow monies that are set aside or earmarked for debt retirement. The City has set a reserve strategy requiring an 8% minimum of General Fund expenditures and 8% of Utility Fund expenditures. These goals have been set to ensure the ability to retire debt in a time of economic recession and allow the City to be responsive to emergencies, storms and other events which will require the City to react immediately and have the resources to get the City back to normal as soon as practical.

SUPPLEMENTAL BUDGET

This Biennial Budget process has saved preparation time, money (printing, work hours, etc.) and afforded the City the opportunity to adopt two operating budgets at once. Keep in mind that the Commission can and does make adjustments all during the year as necessary for capital, grants and operational needs. Before April 15th of each year, and in compliance with our City Code, I present to you a supplemental budget that will consider new programs and or activities, capital expenditures and, when justified, new personnel additions. I call this the **“Community Investment Program”**. A five-year forecast document is also provided and discussed in detail as well as a complete ten-year history of actual revenues and expenditures by department.

SUMMARY

I have reviewed all expenditures and have looked at all avenues to reduce the budget without reducing services. Each service such as electricity, water, sewage and garbage has been closely reviewed and an analysis showing revenues and expenditures is compiled by the Finance Department for your review, monthly. As previously stated, developing the Fiscal Year 2014 and 2015 budgets has been a challenge because of the uncertainty related to economic conditions and the impact on City revenues. Over the past 5.5 years the City has experienced significant instability with sales tax revenues. Hopefully, the worst is over but we continue to take a very conservative approach to insure the financial integrity of the City. The decision to raise the sales tax in 2007 has enabled the City to minimize the impact of revenue reductions on City services. Many cities laid off employees, eliminated services and faced major budget reductions to deal with the recessionary economic conditions. Thankfully, financial prudence kept the City from facing similar issues. Additionally, we have instituted policies which reduced expenditures and have helped us weather the storm to date. While many say the recession is over, our local economy continues to struggle in areas. Therefore, we must maintain our diligence and be financially prudent as we move forward into the new fiscal year. Hopefully, the worst is behind us which is revealed by the increases shown in our sales tax revenues. However, we still enter the Fiscal Year 2014 cautiously. Quality of life in Dothan has always been important to businesses and residents. It has been a major driving force in the growth and development of the City over the years. After the passage of the additional one cent sales tax it was anticipated that it would provide a source of funding for numerous parks, road and other projects. Unfortunately, the economic downturn delayed most of these projects. However, we cannot forget the City's commitment to opportunities to add to Dothan's quality of life which will pay dividends for years to come. Our financial prudence during

the recession now leaves the City in a position to address some of these issues when you are ready to move forward and the priorities are set.

Our ending cash balances or reserves, revenue growth, expenditure controls and economic development successes are a testament to previous strategic actions taken by city officials. This strong financial base enables the provision of high quality public services and facilities to the citizens of Dothan. The legacy of the past requires that we stay focused on the future and continue to move this community forward.

Fiscal Years 2014 and 2015 reflect our attempt to deal with the economic realities, maintain and expand service levels, and position the City to move forward as the leader in the Wiregrass. I think we accomplished this. However, there are many things not being addressed. While not directly included in the budget, the provisions are available to move forward with the development of the expansion of the City's landfill. Should that not be an option, then we will need to address the additional cost associated with the alternative chosen. Earlier in this memo we discussed the plans to move forward with a test well in the Tuscaloosa Aquifer as the first step toward implementing the Long Range Water Study adopted by the City Commission. Funding is available in the Water Reserves to fund this project. Additionally, there are numerous capital needs which are not funded: James Oates Park, land for an industrial park, numerous road improvements, the Westgate wellness/therapeutic pool, the Andrew Belle Community Pool, major renovations to Doug Tew park facilities, expansion of our Gateway Beautification Program (we will continue to pursue Transportation Alternative Program Grants for this purpose), improvements to our sewer collection system (overflow problems continue to occur), numerous major maintenance needs at various City facilities, additional space for city departments, numerous storm

drainage problems, and needed fleet and vehicle replacements. The reality is most of these will have to wait, but be ever mindful of future needs that will enhance the City and the quality of life of the citizens. It is imperative that we continue to move forward as opportunities are available.

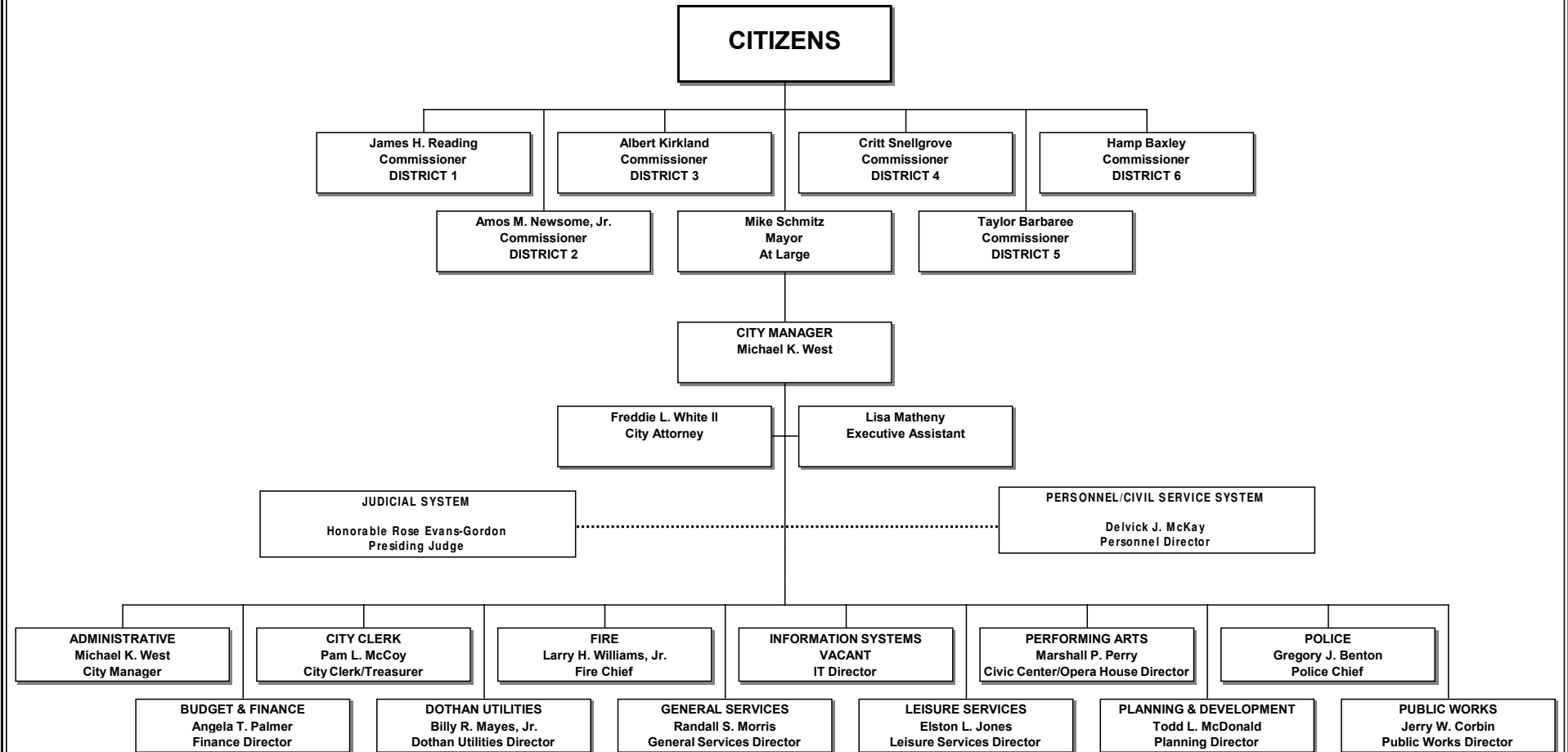
I am recommending this prepared Biennial Budget for Fiscal Years 2014 and 2015 to you for adoption. I would like to express my appreciation to the Finance Director, Angela Palmer, the Assistant Finance Director, Lisa Reeder and to my Department Heads for a job well done. I feel confident that our management team is capable and prepared to insure the City navigates whatever economic conditions they face. We are prepared to take whatever steps necessary to keep the City financially sound and continue to provide the residents of Dothan with the highest level of municipal services.

Respectfully submitted,



Michael K. West
City Manager

CITY OF DOTHAN, ALABAMA ORGANIZATIONAL CHART



**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
RECAP**

| | <u>2014</u> | <u>2015</u> |
|-------------------------------|--------------------------|--------------------------|
| General Fund | \$ 78,992,441 | \$ 78,992,441 |
| Civic Center Fund | 690,700 | 690,700 |
| School Fund (Special Revenue) | 300,500 | 300,500 |
| Debt Service Fund | - | - |
| Utility Fund | 110,747,963 | 110,747,938 |
| Street Paving Fund | <u>4,000</u> | <u>4,000</u> |
| Total | <u>\$190,735,604</u> | <u>\$190,735,579</u> |

*Non-Revenue Receipts are not included.

1. Utilization of Fund Balance
2. Proceeds from Notes
3. Proceeds from Bond Sales
4. Residual Equity Transfers
5. Assessments Levied

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|-----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Taxes | | | | | | |
| Ad Valorem Tax | \$ 3,678,498 | \$ 3,770,349 | \$ 3,748,540 | \$ 3,720,912 | \$ 3,700,000 | \$ 3,700,000 |
| Motor Vehicle Tax | 631,267 | 682,360 | 738,910 | 522,239 | 650,000 | 650,000 |
| General Sales Tax | 53,501,158 | 54,737,582 | 55,155,877 | 43,190,017 | 54,500,000 | 54,500,000 |
| Automotive Sales Tax | 1,566,283 | 1,648,136 | 1,874,696 | 1,491,050 | 1,400,000 | 1,400,000 |
| Lodging Tax | 1,553,786 | 1,631,247 | 1,565,896 | 1,177,187 | 1,500,000 | 1,500,000 |
| Manufacturing/Machinery Sales Tax | 170,786 | 100,703 | 178,907 | 109,994 | 130,000 | 130,000 |
| Farm/Agriculture Sales Tax | 36,252 | 44,786 | 56,118 | 42,494 | 40,000 | 40,000 |
| Malt Beverage Tax | 960,085 | 950,620 | 948,309 | 693,630 | 950,000 | 950,000 |
| Whiskey/Wine/Liquor Tax | 191,441 | 194,034 | 209,891 | 149,345 | 200,000 | 200,000 |
| Wholesale Wine Tax | 40,237 | 46,641 | 51,812 | 34,200 | 45,000 | 45,000 |
| Cable TV Franchise Tax | 836,844 | 824,255 | 818,618 | 902,528 | 800,000 | 800,000 |
| Gas District Franchise | <u>1,786,702</u> | <u>1,995,814</u> | <u>1,429,677</u> | <u>845,158</u> | <u>850,000</u> | <u>850,000</u> |
| Total Taxes | <u>\$ 64,953,339</u> | <u>\$ 66,626,527</u> | <u>\$ 66,777,251</u> | <u>\$ 52,878,754</u> | <u>\$ 64,765,000</u> | <u>\$ 64,765,000</u> |
| Licenses and Permits | | | | | | |
| Privilege License | \$ 2,268,502 | \$ 2,516,407 | \$ 2,609,485 | \$ 2,637,652 | \$ 2,400,000 | \$ 2,400,000 |
| Insurance License | 542,804 | 577,431 | 634,178 | 623,032 | 600,000 | 600,000 |
| Ambulance Permits | - | 285 | 370 | 100 | 200 | 200 |
| Building Permits | 213,208 | 282,575 | 256,254 | 195,394 | 200,000 | 200,000 |
| Gas Permits/Inspections | 7,250 | 6,850 | 7,530 | 7,200 | 7,000 | 7,000 |
| Heating & A/C Permits/Inspections | 21,998 | 24,044 | 20,571 | 16,826 | 20,000 | 20,000 |
| Electrical Permits/Inspections | 52,259 | 45,717 | 46,879 | 42,197 | 45,000 | 45,000 |
| Plumbing Permits/Inspections | 38,628 | 34,065 | 34,095 | 28,580 | 34,000 | 34,000 |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|--------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Licenses and Permits (Cont'd) | | | | | | |
| Tree Cutting Permits | \$ 5,000 | \$ 4,850 | \$ 5,570 | \$ 4,114 | \$ 3,000 | \$ 3,000 |
| Taxi Driver Permits | 660 | 610 | 215 | 360 | 500 | 500 |
| Swimming Pool Permits | 1,956 | 2,627 | 2,148 | 1,934 | 2,000 | 2,000 |
| Penalty | 50 | 40 | 118 | (172) | - | - |
| Plan/Permit/C.O. Copies | 769 | 479 | 300 | 158 | - | - |
| Penalties/Citations/Fees | <u>32,854</u> | <u>32,275</u> | <u>90,530</u> | <u>58,192</u> | <u>30,000</u> | <u>30,000</u> |
| Total Licenses and Permits | <u>\$ 3,185,938</u> | <u>\$ 3,528,255</u> | <u>\$ 3,708,243</u> | <u>\$ 3,615,567</u> | <u>\$ 3,341,700</u> | <u>\$ 3,341,700</u> |
| Intergovernmental Revenues | | | | | | |
| Proceeds from Grants | \$ - | \$ 1,000 | \$ 8,575 | \$ 2,000 | \$ - | \$ - |
| FBI Violent Crime Task | 12,464 | 31,699 | - | - | - | - |
| Houston County EMA Grant | 63,418 | 56,812 | 54,711 | - | - | - |
| ADECA - Various | - | - | - | - | - | - |
| Justice Grant - Bullet Vest | 7,410 | 7,410 | 15,219 | - | - | - |
| Bureau of Justice Grant | 1,159,995 | 526,532 | 117,188 | 19,094 | - | - |
| Public Housing Drug Grant (HUD) | 175,000 | 175,000 | 175,000 | - | 175,000 | 175,000 |
| Alabama Ind Access Road Grant | 524,836 | - | 2,287 | - | - | - |
| Solid Waste Recycling Grant | 158,169 | 65,831 | 141,978 | - | - | - |
| USTA Grant | - | - | 2,000 | 2,000 | - | - |
| ADECA - Recreational Trails | 72,150 | - | - | - | - | - |
| Community Development Funds | 491,016 | 535,541 | 634,957 | 369,976 | - | - |
| ALDOT-Trans Enhancement | 38,463 | - | - | 23,123 | - | - |
| U.S. Marshals Services | 35,988 | 25,639 | 13,501 | 5,780 | - | - |

CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND

| <u>SOURCE</u> | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|--|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Intergovernmental Revenues (Cont'd) | | | | | | |
| Wiregrass Foundation | \$ 20,000 | \$ 9,065 | \$ 35,000 | \$ - | \$ - | \$ - |
| MPO Grant - Planning Fund | 110,525 | 164,719 | 123,263 | 38,321 | - | - |
| MPO Grant - Construction | - | 137,983 | 73,909 | 12,693 | - | - |
| Federal EMA - Firefighters Grant | - | 196,044 | 121,657 | 55,272 | - | - |
| US Dept Homeland Security | 79,266 | 76,517 | 3,992 | - | - | - |
| ARRA Stimulus Grant Funds | 617,082 | 340,530 | 23,514 | - | - | - |
| Drivers License | - | - | - | - | - | - |
| Allocation-AL ABC Profits | 1,702 | 17,886 | 30,737 | 37,923 | 20,000 | 20,000 |
| Financial Institution Tax | 150,327 | 109,469 | 132,459 | - | 125,000 | 125,000 |
| 7 Cent Gasoline Excise Tax | 140,879 | 149,249 | 133,546 | 104,512 | 130,000 | 130,000 |
| 4 to 6 Cent Gasoline Excise Tax | 81,732 | 86,809 | 77,931 | 60,680 | 80,000 | 80,000 |
| Petroleum Inspection Fee | 28,827 | 29,233 | 29,939 | 21,797 | 28,000 | 28,000 |
| 5 Cent Gasoline Tax | 40,236 | 42,643 | 38,149 | 29,861 | 40,000 | 40,000 |
| Alcoholic State Sales Tax | 80,584 | 79,219 | 72,160 | 59,959 | 70,000 | 70,000 |
| Alabama Trust Fund | 380,319 | 360,613 | 550,967 | 1,474,049 | 400,000 | 400,000 |
| Dept of Agriculture | 49,236 | - | - | - | - | - |
| IRP Vehicle Registration | 39,266 | 32,842 | 37,418 | 32,336 | - | - |
| Local Impact | 33,438 | 36,543 | 34,265 | 3,684 | - | - |
| Summer Feeding Program | 54,551 | 70,633 | 73,054 | - | - | - |
| Walden Gas & Excise Tax | 530,644 | 521,823 | 503,833 | 246,481 | 500,000 | 500,000 |
| Share Tax 18.87% - Domestic Corp | 57,262 | 57,692 | 58,124 | 58,560 | 55,000 | 55,000 |
| Total Intergovernmental Revenues | \$ 5,234,785 | \$ 3,944,976 | \$ 3,319,333 | \$ 2,658,101 | \$ 1,623,000 | \$ 1,623,000 |

CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND

| <u>SOURCE</u> | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|-------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| General Government Revenues | | | | | | |
| Zoning Certification Fees | \$ 10 | \$ 60 | \$ 181 | \$ 155 | \$ - | \$ - |
| Planning/Zoning Application Fees | 10,218 | 9,436 | 11,660 | 7,061 | 8,000 | 8,000 |
| Sale of Maps/Publications | 1,522 | 1,472 | 1,167 | 353 | 1,000 | 1,000 |
| House Moving Permits | 400 | 400 | 100 | 300 | 500 | 500 |
| Demolition and Removal | 41,096 | 10,799 | 34,924 | - | 17,000 | 17,000 |
| Fire Dept Service Calls | 150 | - | 1,050 | 797 | - | - |
| Fire Re-inspection Fees | 200 | 448 | 1,050 | 150 | - | - |
| False Burglar Alarm Fees | 27,523 | 25,857 | 33,266 | 29,856 | 20,000 | 20,000 |
| Burn Permits | 900 | 150 | 600 | 260 | - | - |
| Weather Sirens | 426 | 301 | 1,479 | 4,506 | - | - |
| Weed Abatement Liens | 18,023 | 17,451 | 18,951 | 9,066 | - | - |
| Ambulance Franchise Violation | - | - | - | 500 | - | - |
| Solid Waste | - | - | - | 1,412,286 | 3,800,000 | 3,800,000 |
| Extra/Ord Storm Sew Ext | 256,000 | - | - | - | - | - |
| Joint Paving/Infrastructure | 139,381 | - | - | - | - | - |
| Auditorium Use Fees | 26,439 | 33,031 | 35,499 | 31,986 | 30,000 | 30,000 |
| Civic Center Use Fees | 116,113 | 117,669 | 124,268 | 76,019 | 110,000 | 110,000 |
| Rental Rec Facilities | 82,603 | 92,925 | 92,330 | 71,666 | 90,000 | 90,000 |
| Swimming Pool Fees | 34,622 | 32,633 | 34,875 | 23,431 | 30,000 | 30,000 |
| Other Income | 32,377 | 32,916 | 37,011 | 22,623 | 35,000 | 35,000 |
| Auditorium/Civic Center Concessions | 28,512 | 61,694 | 35,103 | 38,047 | 35,000 | 35,000 |
| Water World Admission Fees | 423,178 | 414,105 | 397,003 | 201,012 | 400,000 | 400,000 |
| Water World Raft Rental-Misc | 24,833 | 23,527 | 23,354 | 11,413 | 20,000 | 20,000 |
| Water World Resale Items | 116,981 | 121,992 | 113,520 | 51,298 | 100,000 | 100,000 |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| General Government Revenues (Cont'd) | | | | | | |
| Softball Complex Fees | \$ 53,496 | \$ 66,114 | \$ 58,051 | \$ 29,770 | \$ 60,000 | \$ 60,000 |
| Softball Complex Concessions | 73,482 | 80,634 | 78,929 | 52,661 | 70,000 | 70,000 |
| Westgate Batting Range | 600 | - | - | - | - | - |
| Dothan Kiwanis Club | 3,000 | 3,000 | 3,000 | 2,978 | 3,000 | 3,000 |
| SARCOA-AAA-1 & Tobacco Tax | 22,440 | 22,127 | 24,963 | 11,430 | 20,000 | 20,000 |
| Adult Softball - National Tournament | 4,506 | 2,100 | 962 | - | - | - |
| Archery | - | - | - | 1,897 | - | - |
| Baseball | 25,731 | 14,632 | 4,197 | 3,655 | 5,000 | 5,000 |
| Basketball | 8,711 | 6,055 | 7,186 | 16,918 | 7,000 | 7,000 |
| Concessions | 76,503 | 75,727 | 75,560 | 52,099 | 75,000 | 75,000 |
| Crafts - Rose Hill | 4,520 | 4,877 | 2,818 | 3,064 | 2,500 | 2,500 |
| Day Camp - Instructional | 87,242 | 96,060 | 93,710 | 63,391 | 90,000 | 90,000 |
| Football - Cheerleading | 28,401 | 14,069 | 7,259 | 2,600 | 7,000 | 7,000 |
| Soccer | 21,348 | 18,380 | 20,826 | 10,637 | 20,000 | 20,000 |
| Swimming | 7,185 | 9,595 | 10,957 | 7,550 | 9,000 | 9,000 |
| Tennis | 122,935 | 103,939 | 113,071 | 79,689 | 100,000 | 100,000 |
| Therapeutics | 1,098 | 7,175 | 5,679 | 330 | 5,000 | 5,000 |
| Volleyball | 2,686 | 2,168 | 2,063 | 416 | 1,500 | 1,500 |
| Youth Softball | 35,807 | 26,071 | 26,553 | 18,266 | 25,000 | 25,000 |
| Track | - | - | - | 500 | - | - |
| Miscellaneous - Other Revenue | <u>25,720</u> | <u>27,210</u> | <u>28,625</u> | <u>28,795</u> | <u>20,000</u> | <u>20,000</u> |
| Total Gen Government Revenues | \$ 1,986,918 | \$ 1,576,799 | \$ 1,561,800 | \$ 2,379,431 | \$ 5,216,500 | \$ 5,216,500 |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Fines and Forfeits | | | | | | |
| Registration Training Fee | \$ - | \$ - | \$ - | \$ 400 | \$ - | \$ - |
| Dothan/State Drug Seizure Income | 39,105 | 90,286 | 34,437 | 45,211 | - | - |
| Federal Drug Seizures | - | 1,906 | 20,399 | 1,730 | - | - |
| Mun Court Judicial Admin Fund | - | - | 18,648 | 69,231 | - | - |
| Court Costs | - | 46,189 | 124,878 | 82,980 | - | - |
| Corrections Fd - Add Court | 332,964 | 310,547 | 290,858 | 195,270 | 300,000 | 300,000 |
| Court Fines | 1,232,511 | 1,304,706 | 1,141,432 | 707,455 | 1,200,000 | 1,200,000 |
| Other Police Related Income | 1,452 | 1,446 | 813 | 482 | 500 | 500 |
| Houston Co Inmate Housing | - | - | - | - | - | - |
| Housing - Federal Prisoners | 288 | 456 | 144 | - | - | - |
| Federal Non-Drug Seizures | - | - | 360 | - | - | - |
| SSN Identification - Prison | - | - | - | - | - | - |
| Alarm Application Fees | 5,665 | 11,775 | 22,999 | 9,841 | 10,000 | 10,000 |
| Drug Deferred Prosecution | 18,782 | 19,046 | 12,088 | 5,383 | 15,000 | 15,000 |
| P.A.S.S. Academy | 35,527 | - | 6,799 | - | - | - |
| NTSA Collission Avoidance | 658 | 894 | - | - | - | - |
| Inmate Welfare Commission | 1,287 | 10,432 | 10,403 | 4,227 | 7,000 | 7,000 |
| Sex Offender Registration | - | 20 | 1,810 | 1,795 | 1,000 | 1,000 |
| Pretrial Diversion Fees | - | - | 312,649 | 327,463 | 200,000 | 200,000 |
| Total Fines and Forfeits | <u>\$ 1,668,239</u> | <u>\$ 1,797,703</u> | <u>\$ 1,998,717</u> | <u>\$ 1,451,468</u> | <u>\$ 1,733,500</u> | <u>\$ 1,733,500</u> |
| Miscellaneous Revenues | | | | | | |
| Interest From Funds Invested | \$ 236,485 | \$ 179,963 | \$ 131,044 | \$ 70,664 | \$ 100,000 | \$ 100,000 |

CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND

| <u>SOURCE</u> | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|--|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Miscellaneous Revenues (Cont'd) | | | | | | |
| Interest Earned Regular Savings | \$ (84) | \$ - | \$ - | \$ - | \$ - | \$ - |
| Interest Demolition and Removal | 12,804 | 4,129 | 4,347 | 3,706 | 4,000 | 4,000 |
| Employee Medical Insurance-Interest | 15,999 | 15,905 | 11,466 | 6,514 | 11,500 | 11,500 |
| Workers Compensation-Interest | 13,196 | 11,934 | 6,887 | 5,811 | 7,500 | 7,500 |
| Self - Insured-Interest | 32,656 | 41,327 | 25,262 | 13,091 | 25,000 | 25,000 |
| Post Office Building | 63,522 | 63,522 | 63,522 | 47,641 | 63,522 | 63,522 |
| Other Rentals | 33,311 | 25,247 | 21,400 | 6,200 | 20,000 | 20,000 |
| Contributions and Donations | 479,705 | 34,495 | 69,359 | 14,263 | 50,000 | 50,000 |
| Wiregrass Foundation | - | - | - | - | 338,719 | 338,719 |
| Advertising Demolition | 862 | - | - | - | - | - |
| Research Fees | 25 | 15 | - | - | - | - |
| Photocopy Printing | 94,120 | 87,192 | 80,756 | 62,576 | 65,000 | 65,000 |
| Bad Check Collection Fee | 1,403 | 1,325 | 1,510 | 815 | 1,500 | 1,500 |
| Junk Sales | 52,248 | 32,797 | 99,843 | 51,446 | 75,000 | 75,000 |
| Sale of Confiscated Items | 327 | 1,317 | 919 | 740 | - | - |
| Emergency 911 Revenue | 192,183 | 164,042 | 167,108 | 144,591 | 150,000 | 150,000 |
| Cash Over or Short | (993) | 322 | 131 | 108 | - | - |
| Miscellaneous Income | 140,677 | 237,984 | 340,232 | 640,109 | 100,000 | 100,000 |
| Property Damage Recovery | 32,961 | 13,935 | 37,352 | 95,455 | 10,000 | 10,000 |
| Refunds-Accts Receivable | 4,749 | 432 | 2,610 | 10,343 | - | - |
| Land Sales | - | 4,350 | - | - | - | - |
| Landfill Use Fees | 1,305,759 | 1,429,404 | 1,273,384 | 924,327 | 1,200,000 | 1,200,000 |
| Landfill Garbage Cans | 4,800 | 5,000 | 5,900 | 4,030 | 1,000 | 1,000 |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
GENERAL FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Miscellaneous Revenues (Cont'd) | | | | | | |
| Recycling Revenue | \$ 455 | \$ 5,296 | \$ 5,323 | \$ 3,582 | \$ 5,000 | \$ 5,000 |
| Animal Control Fees | 41,126 | 44,504 | 46,761 | 31,357 | 40,000 | 40,000 |
| Animal Adoption Fees | 9,420 | 11,324 | 10,423 | 4,785 | 5,000 | 5,000 |
| Reimbursement by Schools | 8,805 | 10,050 | 11,246 | 9,900 | - | - |
| Pilot Fees Housing Authority | 24,584 | 27,392 | 24,844 | 19,130 | 25,000 | 25,000 |
| Knox Box Sales | 38,744 | 28,229 | 31,600 | 8,392 | 15,000 | 15,000 |
| Dothan City Festival | 42,300 | 38,170 | 43,418 | - | - | - |
| Telephone Commission-Jail | - | - | 22,897 | 21,778 | - | - |
| Nextel/Sprint Refund | - | 64,461 | - | - | - | - |
| Disaster Relief - FEMA | 76,219 | 152,700 | 118,327 | - | - | - |
| Disaster - Mutual Aid | - | 115,020 | (760) | (1,754) | - | - |
| Subrogation Recovery/Ins | 5,000 | - | - | - | - | - |
| Overpayment Refund/Ins | 17 | - | - | 597 | - | - |
| ATM Surcharge | 1,921 | 662 | 3,468 | 3,761 | - | - |
| Convenience Fee/Credit Card | - | 2,353 | 3,369 | 2,415 | - | - |
| Bad Account Recoveries | - | - | 371 | 5 | - | - |
| Total Miscellaneous Revenues | <u>\$ 2,965,306</u> | <u>\$ 2,854,798</u> | <u>\$ 2,664,319</u> | <u>\$ 2,206,378</u> | <u>\$ 2,312,741</u> | <u>\$ 2,312,741</u> |
| Total General Fund Revenues | <u>\$ 79,994,525</u> | <u>\$ 80,329,058</u> | <u>\$ 80,029,663</u> | <u>\$ 65,189,699</u> | <u>\$ 78,992,441</u> | <u>\$ 78,992,441</u> |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
CIVIC CENTER FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|------------------------------------|------------------------------|------------------------------|------------------------------|-----------------------------------|------------------------------|------------------------------|
| General Government Revenues | | | | | | |
| Concessions Sales | \$ 60,932 | \$ 107,132 | \$ 71,432 | \$ 85,302 | \$ 60,000 | \$ 60,000 |
| Facility Fee-Opera House | 4,374 | 5,893 | 7,465 | 7,939 | - | - |
| Ticket Sales-Opera House | 58,180 | 104,820 | 126,013 | 127,359 | - | - |
| Facility Fee-Civic Center | 25,404 | 30,173 | 36,468 | 24,547 | 25,000 | 25,000 |
| Ticket Sales-Civic Center | 307,319 | 462,911 | 520,411 | 404,518 | 480,000 | 480,000 |
| Rental - Arena | 95,597 | 85,506 | 84,022 | 83,161 | 80,000 | 80,000 |
| Rental - Other | 16,819 | 19,819 | 24,342 | 26,314 | 25,000 | 25,000 |
| Miscellaneous - Other Revenue | <u>38,867</u> | <u>36,563</u> | <u>22,704</u> | <u>11,276</u> | <u>20,000</u> | <u>20,000</u> |
| Total Gen Government Revenues | <u>\$ 607,492</u> | <u>\$ 852,817</u> | <u>\$ 892,857</u> | <u>\$ 770,416</u> | <u>\$ 690,000</u> | <u>\$ 690,000</u> |
| Miscellaneous Revenues | | | | | | |
| Interest Earned Regular Saving | \$ 47 | \$ 229 | \$ 251 | \$ 121 | \$ 500 | \$ 500 |
| Contributions and Donations | 13,250 | 16,750 | 14,950 | 18,400 | - | - |
| Bad Check Collection Fee | 200 | 75 | 75 | 75 | - | - |
| Cash Over or Short | (53) | (72) | (6) | 54 | 100 | 100 |
| C/C Sales Tax Discounts | 463 | 771 | 1,139 | 632 | 100 | 100 |
| Convenience Fee/Credit Card | - | 2,885 | 4,584 | 2,709 | - | - |
| Bad Account Recoveries | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total Miscellaneous Revenues | <u>\$ 13,907</u> | <u>\$ 20,638</u> | <u>\$ 20,993</u> | <u>\$ 21,991</u> | <u>\$ 700</u> | <u>\$ 700</u> |
| Total Civic Center Fund | <u><u>\$ 621,399</u></u> | <u><u>\$ 873,455</u></u> | <u><u>\$ 913,850</u></u> | <u><u>\$ 792,407</u></u> | <u><u>\$ 690,700</u></u> | <u><u>\$ 690,700</u></u> |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
SCHOOL FUND (SPECIAL REVENUE)**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|--------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Taxes | | | | | | |
| Tobacco Tax Stamps | \$ 325,389 | \$ 303,738 | \$ 294,300 | \$ 198,450 | \$ 300,000 | \$ 300,000 |
| Total Taxes | <u>\$ 325,389</u> | <u>\$ 303,738</u> | <u>\$ 294,300</u> | <u>\$ 198,450</u> | <u>\$ 300,000</u> | <u>\$ 300,000</u> |
| Miscellaneous Revenues | | | | | | |
| Interest Earned Regular Saving | \$ 610 | \$ 378 | \$ 386 | \$ 227 | \$ 500 | \$ 500 |
| Bad Check Collection Fee | - | - | - | - | - | - |
| Miscellaneous Income | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total Miscellaneous Revenues | <u>\$ 610</u> | <u>\$ 378</u> | <u>\$ 386</u> | <u>\$ 227</u> | <u>\$ 500</u> | <u>\$ 500</u> |
| Total School Fund | <u><u>\$ 325,999</u></u> | <u><u>\$ 304,116</u></u> | <u><u>\$ 294,686</u></u> | <u><u>\$ 198,677</u></u> | <u><u>\$ 300,500</u></u> | <u><u>\$ 300,500</u></u> |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
DEBT SERVICE FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|--------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Miscellaneous Revenues | | | | | | |
| Interest 2005 G/O Warrant Fd | \$ 73 | \$ 17 | \$ - | \$ - | \$ - | \$ - |
| Total Miscellaneous Revenues | <u>\$ 73</u> | <u>\$ 17</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |
| Total Debt Service Fund | <u><u>\$ 73</u></u> | <u><u>\$ 17</u></u> | <u><u>\$ -</u></u> | <u><u>\$ -</u></u> | <u><u>\$ -</u></u> | <u><u>\$ -</u></u> |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
UTILITY FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|--------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Electric Revenues | | | | | | |
| Elec Sales-General Customer | \$ 85,255,042 | \$ 87,041,619 | \$ 86,450,711 | \$ 60,625,033 | \$ 86,500,000 | \$ 86,500,000 |
| Elec Sales-City Used | 3,143,705 | 3,273,157 | 3,151,480 | 2,268,722 | 3,000,000 | 3,000,000 |
| Elec Connection Fees | 345,719 | 341,646 | 348,017 | 275,043 | 300,000 | 300,000 |
| Equipment Rental | 520,652 | 522,516 | 535,343 | 538,284 | 500,000 | 500,000 |
| Junk Sales | 51,538 | 74,313 | 92,271 | 44,250 | 50,000 | 50,000 |
| Installation/Repair Fees | 10,503 | 21,514 | 71,176 | 21,605 | 15,000 | 15,000 |
| Total Electric Revenues | \$ 89,327,159 | \$ 91,274,765 | \$ 90,648,998 | \$ 63,772,937 | \$ 90,365,000 | \$ 90,365,000 |
| Water Revenues | | | | | | |
| Water Sales-General Customer | \$ 8,161,834 | \$ 9,228,970 | \$ 9,010,687 | \$ 6,013,723 | \$ 9,000,000 | \$ 9,000,000 |
| Water Sales-City Used | 12,689 | 16,765 | 13,019 | 10,392 | 11,000 | 11,000 |
| Water Connection Fees | 159,240 | 117,480 | 163,363 | 119,265 | 150,000 | 150,000 |
| Extra/Ord Water Line Ext | 23,425 | 1,500 | - | - | - | - |
| Equipment Rental | 1,903 | 100 | 12,439 | - | 1,000 | 1,000 |
| Junk Sales | 3,981 | 11,968 | 16,964 | 8,822 | 5,000 | 5,000 |
| Installation/Repair Fees | 117,183 | 850 | 48,946 | 2,000 | 4,000 | 4,000 |
| Water Sales-Town of Cowarts | 3,977 | 4,106 | 4,223 | 3,257 | 3,000 | 3,000 |
| Water Sales-Town of Kinsey | 5,650 | 10,001 | 645 | - | 5,000 | 5,000 |
| Water Sales-Napier Field | 60,528 | 45,296 | 30,002 | 20,855 | 50,000 | 50,000 |
| Water Sales-Town of Taylor | 844 | 2,294 | - | - | 2,500 | 2,500 |
| Water Sales-Houston County | 1,620 | 549 | 149 | - | 500 | 500 |
| Total Water Revenues | \$ 8,552,874 | \$ 9,439,879 | \$ 9,300,437 | \$ 6,178,314 | \$ 9,232,000 | \$ 9,232,000 |

CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
UTILITY FUND

| <u>SOURCE</u> | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|----------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Sewer Revenues | | | | | | |
| Sewer Service Fees | \$ 5,565,781 | \$ 7,930,128 | \$ 9,907,897 | \$ 8,327,722 | \$ 9,200,000 | \$ 9,200,000 |
| Sewer Connection Fees | 10,495 | 7,610 | 14,180 | 17,186 | 10,000 | 10,000 |
| Sewer Sales-City Used | 30,440 | 53,218 | 53,782 | 41,303 | 25,000 | 25,000 |
| Impact Fees | 12,100 | 10,885 | 8,000 | 11,380 | 10,000 | 10,000 |
| Junk Sales | 255 | 3,285 | - | 9,270 | 5,000 | 5,000 |
| Installation/Repair Fees | 1,450 | 10,164 | 747 | - | - | - |
| Equipment Rental | 3,929 | 8,279 | 1,562 | - | - | - |
| Sewer Fees-Napier Field | 36,554 | 37,455 | 49,774 | 25,628 | 30,000 | 30,000 |
| Sewer Fees-Town of Taylor | 70,927 | 76,439 | 94,862 | 81,631 | 65,000 | 65,000 |
| Sewer Fees-Town of Kinsey | 69,612 | 67,073 | 84,477 | 72,058 | 60,000 | 60,000 |
| Sewer Fees-Midland City | 95,053 | 104,958 | 129,545 | 123,833 | 65,000 | 65,000 |
| Sewer Fees-Town of Cowarts | 26,440 | 39,571 | 49,968 | 45,668 | 40,000 | 40,000 |
| Sewer Fees-Houston County | 18,709 | 23,322 | 44,333 | 31,384 | 25,000 | 25,000 |
| Total Sewer Revenues | <u>\$ 5,941,745</u> | <u>\$ 8,372,387</u> | <u>\$ 10,439,127</u> | <u>\$ 8,787,063</u> | <u>\$ 9,535,000</u> | <u>\$ 9,535,000</u> |
| Combined Revenues | | | | | | |
| Delinquent Fees | \$ 908,263 | \$ 980,043 | \$ 1,035,296 | \$ 705,052 | \$ 800,000 | \$ 800,000 |
| Bad Check Collection Fees | 40,275 | 42,785 | 35,470 | 20,540 | 35,000 | 35,000 |
| Rereads/Meter Test Fees | 425 | 385 | 395 | 250 | 400 | 400 |
| Cash Overages | - | - | - | 27 | - | - |
| Other Revenue | 20,000 | - | (5) | 148 | 5,000 | 5,000 |
| Disaster Relief - FEMA | 60,142 | (44,172) | - | - | - | - |
| Disaster - Mutual Aid | - | 79,950 | - | - | - | - |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
UTILITY FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|--------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Combined Revenues (Cont'd) | | | | | | |
| Property Damage Recovery | \$ 7,331 | \$ 563 | \$ 1,040 | \$ - | \$ - | \$ - |
| Interest from Utility Funds Invested | 89,017 | 91,386 | 95,218 | 79,424 | 75,000 | 75,000 |
| Bad Account Recoveries | - | 2,189 | 8,173 | - | 5,000 | 5,000 |
| School Warrant Reimbursement | 674,242 | 672,872 | 675,513 | 121,892 | 675,563 | 675,538 |
| Bad Debt Collection Fees | 36,040 | 31,334 | 15,224 | 9,197 | 15,000 | 15,000 |
| Proceeds from Grants | - | - | - | 88,489 | - | - |
| ARRA Stimulus Grant | 3,379,572 | - | 195,213 | 79,006 | - | - |
| Interest 2009 G/O Warrant Fd | 132,467 | 9,546 | - | - | - | - |
| County Shared Projects | 30,000 | - | - | - | - | - |
| Miscellaneous Income | 9,175 | 8,204 | 5,714 | 9,505 | 5,000 | 5,000 |
| ATM Surcharge | 946 | 4,729 | 3,914 | 2,891 | - | - |
| Convenience Fee/Credit Card | - | 89,834 | 139,976 | 106,969 | - | - |
| | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Combined Revenues | <u>\$ 5,387,895</u> | <u>\$ 1,969,648</u> | <u>\$ 2,211,141</u> | <u>\$ 1,223,390</u> | <u>\$ 1,615,963</u> | <u>\$ 1,615,938</u> |
| Total Utility Fund | <u>\$ 109,209,673</u> | <u>\$ 111,056,679</u> | <u>\$ 112,599,703</u> | <u>\$ 79,961,704</u> | <u>\$ 110,747,963</u> | <u>\$ 110,747,938</u> |

**CITY OF DOTHAN
REVENUE PROJECTIONS - FY 2014 & FY 2015
STREET PAVING FUND**

| <u>SOURCE</u> | <u>FY 2010 (ACTUAL)</u> | <u>FY 2011 (ACTUAL)</u> | <u>FY 2012 (ACTUAL)</u> | <u>FY 2013 (YTD 06-30-13)</u> | <u>FY 2014 (BUDGET)</u> | <u>FY 2015 (BUDGET)</u> |
|-------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Miscellaneous Revenues | | | | | | |
| Interest from Funds Invested | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Interest Earned Regular Saving | 260 | 14 | 15 | 5 | - | - |
| Interest from St. Paving #32 | 13,413 | 7,379 | 6,559 | 28 | - | - |
| Bad Check Collection Fee | 25 | - | - | 25 | - | - |
| Cash Over or Short | (5,620) | (113) | 198 | (166) | - | - |
| Miscellaneous Income | - | - | - | - | - | - |
| Total Miscellaneous Revenues | <u>\$ 8,078</u> | <u>\$ 7,280</u> | <u>\$ 6,772</u> | <u>\$ (108)</u> | <u>\$ -</u> | <u>\$ -</u> |
| Special Assessments | | | | | | |
| Street Paving # 32 | <u>\$ 78,042</u> | <u>\$ 69,042</u> | <u>\$ 53,126</u> | <u>\$ -</u> | <u>\$ 4,000</u> | <u>\$ 4,000</u> |
| Total Special Assessments | <u>\$ 78,042</u> | <u>\$ 69,042</u> | <u>\$ 53,126</u> | <u>\$ -</u> | <u>\$ 4,000</u> | <u>\$ 4,000</u> |
| Total Street Paving Fund | <u>\$ 86,120</u> | <u>\$ 76,322</u> | <u>\$ 59,898</u> | <u>\$ (108)</u> | <u>\$ 4,000</u> | <u>\$ 4,000</u> |

**CITY OF DOTHAN
BUDGET SUMMARY BY FUND - FY 2014 BUDGET**

| | GENERAL FUND | CIVIC CENTER FUND | SCHOOL FUND | DEBT SERVICE FUND | UTILITY FUND | ST PAVING FUND | TOTAL |
|---|-------------------------|------------------------------|------------------------|------------------------------|-------------------------|---------------------------|-----------------------|
| Revenues | | | | | | | |
| Current Revenues | \$ 24,492,441 | \$ 690,700 | \$ 300,500 | \$ - | \$ 21,247,963 | \$ 4,000 | \$ 46,735,604 |
| Sales Tax | 54,500,000 | - | - | - | - | - | 54,500,000 |
| Electric Sales | - | - | - | - | 89,500,000 | - | 89,500,000 |
| Utilization of Fund Balance | - | - | - | - | 1,520,452 | - | 1,520,452 |
| Accumulated Depreciation | - | - | - | - | 5,605,000 | - | 5,605,000 |
| Total Revenues | <u>\$ 78,992,441</u> | <u>\$ 690,700</u> | <u>\$ 300,500</u> | <u>\$ -</u> | <u>\$ 117,873,415</u> | <u>\$ 4,000</u> | <u>\$ 197,861,056</u> |
| Expenditures | | | | | | | |
| Expenses-Excluding Debt Service & Payroll | \$ 12,835,888 | \$ 648,716 | \$ - | \$ - | \$ 16,296,000 | \$ 4,000 | \$ 29,784,604 |
| Payroll Exp-Salaries/OT/Benefits | 55,926,270 | 41,984 | 101,905 | - | 12,418,810 | - | 68,488,969 |
| Electric Energy for Resale | - | - | - | - | 70,000,000 | - | 70,000,000 |
| Inform. Tech - Upgrades, Software, etc. | 500,000 | - | - | - | - | - | 500,000 |
| Leisure Services | 350,000 | - | - | - | - | - | 350,000 |
| Electric - Transformers | - | - | - | - | 500,000 | - | 500,000 |
| Sidewalk Project | 250,000 | - | - | - | - | - | 250,000 |
| Resurfacing | 1,500,000 | - | - | - | - | - | 1,500,000 |
| Bridge Repair | 1,000,000 | - | - | - | - | - | 1,000,000 |
| Land-Landfill and Firestation | 1,450,000 | - | - | - | - | - | 1,450,000 |
| Vehicle Replacement | 2,000,000 | - | - | - | 750,000 | - | 2,750,000 |
| Facility Mtnc | 800,000 | - | - | - | - | - | 800,000 |
| Facility Mtnc-ADA Compliance | 250,000 | - | - | - | - | - | 250,000 |
| DDRA-\$200,000 SARCOA \$50,000 | 250,000 | - | - | - | - | - | 250,000 |
| CVB-\$1,050,000 Arts Alliance \$46,920 | 1,096,920 | - | - | - | - | - | 1,096,920 |
| Agencies | 2,527,641 | - | - | - | - | - | 2,527,641 |
| Schools - Appropriation | - | - | 3,875,776 | - | - | - | 3,875,776 |
| Medical/Self/Worker's Comp/Retiree's Ins | 3,053,488 | - | - | - | 81,691 | - | 3,135,179 |
| Debt Service Expenses | - | - | - | 5,089,424 | 4,262,543 | - | 9,351,967 |
| Total Expenditures | <u>\$ 83,790,207</u> | <u>\$ 690,700</u> | <u>\$ 3,977,681</u> | <u>\$ 5,089,424</u> | <u>\$ 104,309,044</u> | <u>\$ 4,000</u> | <u>\$ 197,861,056</u> |
| Transfers In (Out) | | | | | | | |
| From General Fund to Debt Service (Airport) | \$ (687,178) | \$ - | \$ - | \$ 687,178 | \$ - | \$ - | \$ - |
| From Utility Fd to General Fund | 5,484,944 | - | - | - | (5,484,944) | - | - |
| From Utility Fd to School Fund | - | - | 3,677,181 | - | (3,677,181) | - | - |
| From Utility Fd to Debt Service | - | - | - | 4,402,246 | (4,402,246) | - | - |
| Total Transfers | <u>\$ 4,797,766</u> | <u>\$ -</u> | <u>\$ 3,677,181</u> | <u>\$ 5,089,424</u> | <u>\$ (13,564,371)</u> | <u>\$ -</u> | <u>\$ -</u> |
| Surplus Estimated Revenues | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |

**CITY OF DOTHAN
BUDGET SUMMARY BY FUND - FY 2015 BUDGET**

| | GENERAL FUND | CIVIC CENTER FUND | SCHOOL FUND | DEBT SERVICE FUND | UTILITY FUND | ST PAVING FUND | TOTAL |
|---|-------------------------|------------------------------|------------------------|------------------------------|-------------------------|---------------------------|-----------------------|
| Revenues | | | | | | | |
| Current Revenues | \$ 24,492,441 | \$ 690,700 | \$ 300,500 | \$ - | \$ 21,247,938 | \$ 4,000 | \$ 46,735,579 |
| Sales Tax | 54,500,000 | - | - | - | - | - | 54,500,000 |
| Electric Sales | - | - | - | - | 89,500,000 | - | 89,500,000 |
| Utilization of Fund Balance | - | - | - | - | 637,786 | - | 637,786 |
| Accumulated Depreciation | - | - | - | - | 5,605,000 | - | 5,605,000 |
| Total Revenues | <u>\$ 78,992,441</u> | <u>\$ 690,700</u> | <u>\$ 300,500</u> | <u>\$ -</u> | <u>\$ 116,990,724</u> | <u>\$ 4,000</u> | <u>\$ 196,978,365</u> |
| Expenditures | | | | | | | |
| Expenses-Excluding Debt Service & Payroll | \$ 12,374,438 | \$ 648,716 | \$ - | \$ - | \$ 14,796,000 | \$ 4,000 | \$ 27,823,154 |
| Payroll Exp-Salaries/OT/Benefits | 57,631,866 | 41,984 | 105,421 | - | 12,795,372 | - | 70,574,643 |
| Electric Energy for Resale | - | - | - | - | 70,000,000 | - | 70,000,000 |
| Inform. Tech - Upgrades, Software, etc. | 500,000 | - | - | - | - | - | 500,000 |
| Leisure Services | 350,000 | - | - | - | - | - | 350,000 |
| Electric - Transformers | - | - | - | - | 500,000 | - | 500,000 |
| Sidewalk Project | 250,000 | - | - | - | - | - | 250,000 |
| Resurfacing | 1,500,000 | - | - | - | - | - | 1,500,000 |
| Bridge Repair | 1,000,000 | - | - | - | - | - | 1,000,000 |
| Vehicle Replacement | 2,000,000 | - | - | - | 750,000 | - | 2,750,000 |
| Facility Mtnce | 600,000 | - | - | - | - | - | 600,000 |
| Facility Mtnce-ADA Compliance | 250,000 | - | - | - | - | - | 250,000 |
| DDRA-\$200,000 SARCOA \$50,000 | 250,000 | - | - | - | - | - | 250,000 |
| CVB-\$1,050,000 Arts Alliance \$46,920 | 1,096,920 | - | - | - | - | - | 1,096,920 |
| Agencies | 3,152,641 | - | - | - | - | - | 3,152,641 |
| Schools - Appropriation | - | - | 3,875,776 | - | - | - | 3,875,776 |
| Medical/Self/Worker's Comp/Retiree's Ins | 3,053,488 | - | - | - | 81,691 | - | 3,135,179 |
| Debt Service Expenses | - | - | - | 5,095,190 | 4,274,862 | - | 9,370,052 |
| Total Expenditures | <u>\$ 84,009,353</u> | <u>\$ 690,700</u> | <u>\$ 3,981,197</u> | <u>\$ 5,095,190</u> | <u>\$ 103,197,925</u> | <u>\$ 4,000</u> | <u>\$ 196,978,365</u> |
| Transfers In (Out) | | | | | | | |
| From General Fund to Debt Service (Airport) | \$ (687,178) | \$ - | \$ - | \$ 687,178 | \$ - | \$ - | \$ - |
| From Utility Fd to General Fund | 5,704,090 | - | - | - | (5,704,090) | - | - |
| From Utility Fd to School Fund | - | - | 3,680,697 | - | (3,680,697) | - | - |
| From Utility Fd to Debt Service | - | - | - | 4,408,012 | (4,408,012) | - | - |
| Total Transfers | <u>\$ 5,016,912</u> | <u>\$ -</u> | <u>\$ 3,680,697</u> | <u>\$ 5,095,190</u> | <u>\$ (13,792,799)</u> | <u>\$ -</u> | <u>\$ -</u> |
| Surplus Estimated Revenues | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |

**CITY OF DOTHAN
FY 2014 & FY 2015
GENERAL FUND**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|---------------------------------|---|---|---|---|---|---|
| Revenues | | | | | | |
| Taxes | \$ 64,953,339 | \$ 66,626,527 | \$ 66,777,251 | \$ 52,878,754 | \$ 64,765,000 | \$ 64,765,000 |
| Licenses and Permits | 3,185,938 | 3,528,255 | 3,708,243 | 3,615,567 | 3,341,700 | 3,341,700 |
| Intergovernmental Revenue | 5,234,785 | 3,944,976 | 3,319,333 | 2,658,101 | 1,623,000 | 1,623,000 |
| General Government Revenue | 1,986,918 | 1,576,799 | 1,561,800 | 2,379,431 | 5,216,500 | 5,216,500 |
| Fines and Forfeits | 1,668,239 | 1,797,703 | 1,998,717 | 1,451,468 | 1,733,500 | 1,733,500 |
| Miscellaneous Revenue | 2,965,306 | 2,854,798 | 2,664,319 | 2,206,378 | 2,312,741 | 2,312,741 |
| Utilization of Fund Balance | - | - | - | - | - | - |
| Proceeds from Notes | - | - | - | - | - | - |
| Proceeds from Bond Sales | - | - | - | - | - | - |
| Proceeds from Capital Leases | - | 9,012 | - | - | - | - |
| | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Revenue | <u>\$ 79,994,525</u> | <u>\$ 80,338,070</u> | <u>\$ 80,029,663</u> | <u>\$ 65,189,699</u> | <u>\$ 78,992,441</u> | <u>\$ 78,992,441</u> |
| Expenses | | | | | | |
| General Admin Department | \$ 1,689,454 | \$ 1,726,698 | \$ 1,916,578 | \$ 1,529,461 | \$ 4,656,905 | \$ 4,710,726 |
| City Clerk Department | 588,092 | 659,946 | 540,780 | 405,421 | 664,353 | 677,517 |
| Information Sys/Tech Department | 3,586,327 | 3,742,976 | 3,611,041 | 2,973,503 | 3,449,261 | 3,496,425 |
| Finance and Budgeting | 907,003 | 902,016 | 940,212 | 738,693 | 1,084,030 | 1,113,334 |
| Personnel Department | 1,736,063 | 1,760,985 | 1,715,680 | 1,348,753 | 2,395,705 | 2,425,734 |
| Judicial Department | 931,096 | 866,779 | 905,294 | 715,296 | 1,055,192 | 1,082,429 |
| Police Department | 17,123,469 | 17,070,179 | 16,915,769 | 12,580,797 | 19,050,113 | 19,073,838 |
| Fire Department | 13,438,152 | 12,985,850 | 13,582,910 | 11,048,642 | 14,169,692 | 14,108,866 |
| Public Works/Street Department | 5,939,975 | 6,519,922 | 5,842,236 | 4,520,180 | 6,219,114 | 6,301,476 |
| Public Works/Engineering Dept | 2,790,136 | 2,795,275 | 2,732,754 | 2,022,490 | 2,847,813 | 2,923,331 |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
GENERAL FUND**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|---------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Expenses (Cont'd) | | | | | | |
| Public Works/Environmental Dept | \$ 5,800,765 | \$ 5,720,207 | \$ 6,255,417 | \$ 4,974,839 | \$ 6,939,473 | \$ 6,067,362 |
| Planning & Development | 1,832,173 | 1,904,129 | 1,822,479 | 1,355,757 | 1,833,317 | 1,884,364 |
| Health and Welfare | 4,242,588 | 2,794,183 | 2,987,149 | 3,275,861 | 3,674,561 | 4,299,561 |
| Leisure Services Department | 6,501,512 | 6,599,183 | 6,559,023 | 4,926,268 | 7,036,853 | 7,196,984 |
| Performing Arts | 1,074,175 | 785,355 | 819,000 | 771,791 | 1,125,976 | 1,147,736 |
| Recreation Department | 494,539 | 442,080 | 448,154 | 340,621 | 425,909 | 425,909 |
| General Services Admin | 503,718 | 365,916 | 345,346 | 223,933 | 339,296 | 349,444 |
| General Services Facility | 1,586,251 | 1,491,365 | 1,305,237 | 1,012,222 | 2,498,609 | 2,331,521 |
| General Services Fleet | 2,170,175 | 2,190,641 | 2,284,631 | 1,674,139 | 2,413,782 | 2,482,543 |
| Insurance | 2,952,101 | 193,439 | 804,993 | (3,208,398) | 1,910,253 | 1,910,253 |
| Total Expenses | <u>\$ 75,887,764</u> | <u>\$ 71,517,124</u> | <u>\$ 72,334,683</u> | <u>\$ 53,230,269</u> | <u>\$ 83,790,207</u> | <u>\$ 84,009,353</u> |
| Transfers In (Out) | | | | | | |
| School Fund | \$ (980,000) | \$ (980,000) | \$ (980,000) | \$ (735,000) | \$ - | \$ - |
| Debt Service | (5,850,793) | (4,957,632) | (1,000,000) | (3,849) | (687,178) | (687,178) |
| General Capital Improvement | - | - | - | - | - | - |
| Special Assessments | - | - | - | - | - | - |
| Utility Fund | <u>1,166,433</u> | <u>(33,354)</u> | <u>(208,200)</u> | <u>271,222</u> | <u>5,484,944</u> | <u>5,704,090</u> |
| Total Transfers | <u>\$ (5,664,360)</u> | <u>\$ (5,970,986)</u> | <u>\$ (2,188,200)</u> | <u>\$ (467,627)</u> | <u>\$ 4,797,766</u> | <u>\$ 5,016,912</u> |
| ENDING BALANCE | <u>\$ (1,557,599)</u> | <u>\$ 2,849,960</u> | <u>\$ 5,506,780</u> | <u>\$ 11,491,803</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
CIVIC CENTER**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|-----------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Revenues | | | | | | |
| General Government Revenues | \$ 607,492 | \$ 852,817 | \$ 892,857 | \$ 770,416 | \$ 690,000 | \$ 690,000 |
| Miscellaneous Revenues | 13,907 | 20,638 | 20,993 | 21,991 | 700 | 700 |
| Utilization of Fund Balance | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total Revenues | <u>\$ 621,399</u> | <u>\$ 873,455</u> | <u>\$ 913,850</u> | <u>\$ 792,407</u> | <u>\$ 690,700</u> | <u>\$ 690,700</u> |
| Expenses | | | | | | |
| Civic Center Shows | \$ 361,922 | \$ 496,514 | \$ 567,470 | \$ 467,020 | \$ 378,913 | \$ 378,913 |
| Concessions | 39,222 | 51,449 | 43,940 | 46,783 | 29,612 | 29,612 |
| Opera House | 66,606 | 95,407 | 108,774 | 131,995 | 88,059 | 88,059 |
| Vendor Sales | - | 21,251 | 874 | - | 19,116 | 19,116 |
| Bad Debt Expense | 26 | - | - | - | - | - |
| Use Fees-Civic Center | 110,044 | 113,142 | 118,538 | 70,295 | 80,000 | 80,000 |
| Use Fees-Concessions | 28,512 | 61,694 | 35,103 | 38,047 | 35,000 | 35,000 |
| Use Fees-Opera House | 26,439 | 33,031 | 35,499 | 31,986 | 30,000 | 30,000 |
| Use Fees-Vendors | <u>6,069</u> | <u>4,528</u> | <u>5,730</u> | <u>5,724</u> | <u>30,000</u> | <u>30,000</u> |
| Total Expenses | <u>\$ 638,840</u> | <u>\$ 877,016</u> | <u>\$ 915,928</u> | <u>\$ 791,850</u> | <u>\$ 690,700</u> | <u>\$ 690,700</u> |
| Transfers In (Out) | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |
| ENDING BALANCE | <u><u>\$ (17,441)</u></u> | <u><u>\$ (3,561)</u></u> | <u><u>\$ (2,078)</u></u> | <u><u>\$ 557</u></u> | <u><u>\$ -</u></u> | <u><u>\$ -</u></u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
SCHOOL FUND (SPECIAL REVENUE)**

| | FY 2010 (ACTUAL) | FY 2011 (ACTUAL) | FY 2012 (ACTUAL) | FY 2013 (YTD 06-30-13) | FY 2014 (BUDGET) | FY 2015 (BUDGET) |
|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Revenues | | | | | | |
| Taxes - Tobacco Stamps | \$ 325,389 | \$ 303,738 | \$ 294,300 | \$ 198,450 | \$ 300,000 | \$ 300,000 |
| Miscellaneous Revenue | 610 | 378 | 386 | 227 | 500 | 500 |
| Utilization of Fund Balance | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total Revenues | <u>\$ 325,999</u> | <u>\$ 304,116</u> | <u>\$ 294,686</u> | <u>\$ 198,677</u> | <u>\$ 300,500</u> | <u>\$ 300,500</u> |
| Expenses | | | | | | |
| City Schools | <u>\$ 3,937,691</u> | <u>\$ 3,924,226</u> | <u>\$ 3,894,778</u> | <u>\$ 2,963,639</u> | <u>\$ 3,977,681</u> | <u>\$ 3,981,197</u> |
| Total Expenses | <u>\$ 3,937,691</u> | <u>\$ 3,924,226</u> | <u>\$ 3,894,778</u> | <u>\$ 2,963,639</u> | <u>\$ 3,977,681</u> | <u>\$ 3,981,197</u> |
| Transfers In (Out) | | | | | | |
| General Fund | \$ - | \$ 980,000 | \$ 980,000 | \$ 735,000 | \$ - | \$ - |
| Utility Fund | <u>3,692,133</u> | <u>2,713,125</u> | <u>2,683,626</u> | <u>1,550,000</u> | <u>3,677,181</u> | <u>3,680,697</u> |
| Total Transfers | <u>\$ 3,692,133</u> | <u>\$ 3,693,125</u> | <u>\$ 3,663,626</u> | <u>\$ 2,285,000</u> | <u>\$ 3,677,181</u> | <u>\$ 3,680,697</u> |
| ENDING BALANCE | <u>\$ 80,441</u> | <u>\$ 73,015</u> | <u>\$ 63,534</u> | <u>\$ (479,962)</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
DEBT SERVICE**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|-----------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Revenues | | | | | | |
| Interest Income | \$ 73 | \$ 17 | \$ - | \$ - | \$ - | \$ - |
| Utilization of Fund Balance | - | - | - | - | - | - |
| Proceeds from Bond Sales | - | - | - | - | - | - |
| Bond Issue Premium | - | - | - | - | - | - |
| | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> | <hr/> |
| Total Revenues | <u>\$ 73</u> | <u>\$ 17</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |
| Expenses | | | | | | |
| Debt Service | <u>\$ 6,850,876</u> | <u>\$ 4,957,685</u> | <u>\$ 4,687,531</u> | <u>\$ 1,314,253</u> | <u>\$ 5,089,424</u> | <u>\$ 5,095,190</u> |
| Total Expenses | <u>\$ 6,850,876</u> | <u>\$ 4,957,685</u> | <u>\$ 4,687,531</u> | <u>\$ 1,314,253</u> | <u>\$ 5,089,424</u> | <u>\$ 5,095,190</u> |
| Transfers In (Out) | | | | | | |
| General Fund | \$ 5,850,794 | \$ 4,957,632 | \$ 1,000,000 | \$ 3,849 | \$ 687,178 | \$ 687,178 |
| Utility Fund | <u>1,000,000</u> | <u>-</u> | <u>3,687,515</u> | <u>1,310,404</u> | <u>4,402,246</u> | <u>4,408,012</u> |
| Total Transfers | <u>\$ 6,850,794</u> | <u>\$ 4,957,632</u> | <u>\$ 4,687,515</u> | <u>\$ 1,314,253</u> | <u>\$ 5,089,424</u> | <u>\$ 5,095,190</u> |
| ENDING BALANCE | <u>\$ (9)</u> | <u>\$ (36)</u> | <u>\$ (16)</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
UTILITY FUND**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|-------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Revenues | | | | | | |
| Electric | | | | | | |
| Electricity Sales | \$ 88,398,747 | \$ 90,314,776 | \$ 89,602,191 | \$ 62,893,755 | \$ 89,500,000 | \$ 89,500,000 |
| Other Revenues | <u>928,412</u> | <u>959,989</u> | <u>1,046,807</u> | <u>879,182</u> | <u>865,000</u> | <u>865,000</u> |
| Total Electric Revenues | <u>\$ 89,327,159</u> | <u>\$ 91,274,765</u> | <u>\$ 90,648,998</u> | <u>\$ 63,772,937</u> | <u>\$ 90,365,000</u> | <u>\$ 90,365,000</u> |
| Water | | | | | | |
| Water Sales | \$ 8,247,142 | \$ 9,307,981 | \$ 9,058,725 | \$ 6,048,227 | \$ 9,072,000 | \$ 9,072,000 |
| Other Revenues | <u>305,732</u> | <u>131,898</u> | <u>241,712</u> | <u>130,087</u> | <u>160,000</u> | <u>160,000</u> |
| Total Water Revenues | <u>\$ 8,552,874</u> | <u>\$ 9,439,879</u> | <u>\$ 9,300,437</u> | <u>\$ 6,178,314</u> | <u>\$ 9,232,000</u> | <u>\$ 9,232,000</u> |
| Sewer | | | | | | |
| Sewer Fees | \$ 5,936,111 | \$ 8,350,659 | \$ 10,436,818 | \$ 8,777,793 | \$ 9,530,000 | \$ 9,530,000 |
| Other Revenues | <u>5,634</u> | <u>21,728</u> | <u>2,309</u> | <u>9,270</u> | <u>5,000</u> | <u>5,000</u> |
| Total Sewer Revenues | <u>\$ 5,941,745</u> | <u>\$ 8,372,387</u> | <u>\$ 10,439,127</u> | <u>\$ 8,787,063</u> | <u>\$ 9,535,000</u> | <u>\$ 9,535,000</u> |
| Combined Revenues | <u>\$ 5,387,895</u> | <u>\$ 1,969,648</u> | <u>\$ 2,211,141</u> | <u>\$ 1,223,390</u> | <u>\$ 1,615,963</u> | <u>\$ 1,615,938</u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
UTILITY FUND**

| | FY 2010 (ACTUAL) | FY 2011 (ACTUAL) | FY 2012 (ACTUAL) | FY 2013 (YTD 06-30-13) | FY 2014 (BUDGET) | FY 2015 (BUDGET) |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|
| Utilization of Fund Balance | \$ 47,794 | \$ - | \$ - | \$ - | \$ 1,520,452 | \$ 637,786 |
| Proceeds from Bond Sales | 4,880,000 | 3,395,000 | 7,170,000 | - | - | - |
| Bond Premium Amortization | 15,819 | 15,819 | 15,819 | - | - | - |
| Accumulated Depreciation | - | - | - | - | 5,605,000 | 5,605,000 |
| Gain/Loss on FA Disposals | <u>(8,600)</u> | <u>(44,107)</u> | <u>-</u> | <u>(1,207,215)</u> | <u>-</u> | <u>-</u> |
| Total Utilization | <u>\$ 4,935,013</u> | <u>\$ 3,366,712</u> | <u>\$ 7,185,819</u> | <u>\$ (1,207,215)</u> | <u>\$ 7,125,452</u> | <u>\$ 6,242,786</u> |
| Total Revenues | <u>\$ 114,144,686</u> | <u>\$ 114,423,391</u> | <u>\$ 119,785,522</u> | <u>\$ 78,754,489</u> | <u>\$ 117,873,415</u> | <u>\$ 116,990,724</u> |
| Expenses | | | | | | |
| Debt Service | <u>\$ 6,203,258</u> | <u>\$ 7,724,610</u> | <u>\$ 5,730,596</u> | <u>\$ 884,078</u> | <u>\$ 4,262,543</u> | <u>\$ 4,274,862</u> |
| Dothan Utilities-Electric | | | | | | |
| Elec Energy Purchase for Resale | \$ 68,806,632 | \$ 73,151,669 | \$ 69,188,689 | \$ 45,663,793 | \$ 70,000,000 | \$ 70,000,000 |
| Other | <u>8,324,763</u> | <u>9,535,978</u> | <u>10,715,940</u> | <u>5,945,768</u> | <u>12,887,592</u> | <u>11,540,498</u> |
| Total Electric | <u>\$ 77,131,395</u> | <u>\$ 82,687,647</u> | <u>\$ 79,904,629</u> | <u>\$ 51,609,561</u> | <u>\$ 82,887,592</u> | <u>\$ 81,540,498</u> |
| Dothan Utilities-Water | \$ 7,643,339 | \$ 5,840,856 | \$ 5,926,802 | \$ 6,098,426 | \$ 5,947,144 | \$ 6,023,243 |
| Dothan Utilities-Wastewater Collection | 6,102,730 | 5,800,785 | 2,941,005 | 5,566,575 | 2,025,489 | 2,060,957 |
| Dothan Utilities-Wastewater Treatment | 23,481,056 | 10,454,924 | 4,961,916 | 3,178,001 | 3,666,694 | 3,729,988 |
| Finance-Utility Collections | 2,192,086 | 1,719,522 | 1,963,121 | 1,323,557 | 1,650,921 | 1,679,262 |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
UTILITY FUND**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|-------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Finance-Utility Services | \$ 773,300 | \$ 807,608 | \$ 784,230 | \$ 631,540 | \$ 768,661 | \$ 789,115 |
| Combined Utility Expense | <u>2,877,130</u> | <u>2,862,932</u> | <u>2,934,121</u> | <u>1,167,554</u> | <u>3,100,000</u> | <u>3,100,000</u> |
| Total Expenses | <u>\$ 126,404,294</u> | <u>\$ 117,898,884</u> | <u>\$ 105,146,420</u> | <u>\$ 70,459,292</u> | <u>\$ 104,309,044</u> | <u>\$ 103,197,925</u> |
| Transfers In (Out) | | | | | | |
| General Fund | \$ (1,166,434) | \$ 33,354 | \$ 208,200 | \$ (271,222) | \$ (5,484,944) | \$ (5,704,090) |
| Special Assessment Fund | 85,770 | 76,625 | 61,114 | 4,350 | - | - |
| Debt Service Fund | (1,000,000) | - | (3,687,515) | (1,310,404) | (4,402,246) | (4,408,012) |
| School Fund | <u>(2,712,133)</u> | <u>(2,713,125)</u> | <u>(2,683,626)</u> | <u>(1,550,000)</u> | <u>(3,677,181)</u> | <u>(3,680,697)</u> |
| Total Transfers | <u>\$ (4,792,797)</u> | <u>\$ (2,603,146)</u> | <u>\$ (6,101,827)</u> | <u>\$ (3,127,276)</u> | <u>\$ (13,564,371)</u> | <u>\$ (13,792,799)</u> |
| ENDING BALANCE | <u>\$ (17,052,405)</u> | <u>\$ (6,078,639)</u> | <u>\$ 8,537,275</u> | <u>\$ 5,167,921</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
STREET PAVING FUND**

| | <u>FY 2010</u> <u>(ACTUAL)</u> | <u>FY 2011</u> <u>(ACTUAL)</u> | <u>FY 2012</u> <u>(ACTUAL)</u> | <u>FY 2013</u> <u>(YTD 06-30-13)</u> | <u>FY 2014</u> <u>(BUDGET)</u> | <u>FY 2015</u> <u>(BUDGET)</u> |
|-----------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|
| Revenues | | | | | | |
| Miscellaneous Revenue | \$ 8,078 | \$ 7,280 | \$ 6,772 | \$ (108) | \$ - | \$ - |
| Special Assessments | 78,042 | 69,042 | 53,126 | - | 4,000 | 4,000 |
| Proceeds from Bond Sales | - | - | - | - | - | - |
| Utilization of Fund Balance | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total Revenues | <u>\$ 86,120</u> | <u>\$ 76,322</u> | <u>\$ 59,898</u> | <u>\$ (108)</u> | <u>\$ 4,000</u> | <u>\$ 4,000</u> |
| Expenses | | | | | | |
| Total Expenses | <u>\$ -</u> | <u>\$ 43</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 4,000</u> | <u>\$ 4,000</u> |
| Transfers In (Out) | <u>\$ (85,770)</u> | <u>\$ (76,625)</u> | <u>\$ (61,114)</u> | <u>\$ (4,350)</u> | <u>\$ -</u> | <u>\$ -</u> |
| ENDING BALANCE | <u>\$ 350</u> | <u>\$ (346)</u> | <u>\$ (1,216)</u> | <u>\$ (4,458)</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE: Encumbrances not included in actual expenses.

**CITY OF DOTHAN
FY 2014 & FY 2015
SCHOOL FUND (SPECIAL REVENUE)**

| | <u>2014</u> | <u>2015</u> |
|--|---------------------|---------------------|
| Dothan City Schools - Cash Appropriations | | |
| Undesignated Cash | \$ 2,696,036 | \$ 2,696,036 |
| Band/Academic Travel and Athletic Programs (Suggested) | 50,276 | 50,276 |
| Repairs & Maintenance Supplies | 130,453 | 130,453 |
| Water, Electricity, & Sewer | <u>861,522</u> | <u>861,522</u> |
| Total Cash Appropriations Paid to Schools | <u>\$ 3,738,286</u> | <u>\$ 3,738,286</u> |
| | | |
| Monies paid by the City of Dothan on behalf of the Dothan City Schools | | |
| Insurance | \$ 104,490 | \$ 104,490 |
| Printing (Tobacco Stamps) | 33,000 | 33,000 |
| School Crossing Guards | 101,905 | 105,421 |
| Debt Service: Principal, Interest & Exchange Expense | <u>1,263,750</u> | <u>1,268,250</u> |
| Total Paid on Behalf of Schools - (In the City's Budget) | <u>\$ 1,503,145</u> | <u>\$ 1,511,161</u> |
| | | |
| Total School Appropriation | \$ 5,241,431 | \$ 5,249,447 |
| Less Amount Paid by Schools for 1999 Debt Service | <u>(675,563)</u> | <u>(675,538)</u> |
| | <u>\$ 4,565,868</u> | <u>\$ 4,573,909</u> |

**CITY OF DOTHAN
FY 2014 & FY 2015
APPROPRIATIONS TO AGENCIES**

| <u>AGENCIES</u> | <u>ACTUALS FY 2012</u> | <u>AMENDED FY 2013</u> | <u>PROPOSED FY 2014</u> | <u>PROPOSED FY 2015</u> |
|---|----------------------------|----------------------------|-----------------------------|-----------------------------|
| Houston County Health Department | \$ 142,396 | \$ 142,396 | \$ 142,396 | \$ 142,396 |
| Houston County Department of Human Resources | 2,309 | 2,309 | 2,309 | 2,309 |
| SpectraCare Health Systems, Inc. | 53,350 | 53,350 | 53,350 | 53,350 |
| Mental Retardation Board | 45,105 | 45,105 | 45,105 | 45,105 |
| Quick Senior Citizens Center | 20,370 | 20,370 | 32,370 | 32,370 |
| Human Resources Development Corporation | 10,670 | 10,670 | 10,670 | 10,670 |
| Substance Abuse Board | 50,731 | 50,731 | 50,731 | 50,731 |
| Houston-Love Memorial Library ^a | 460,732 | 1,460,650 | 1,110,050 | 1,735,050 |
| Alabama Army National Guard | 3,928 | 3,928 | 3,928 | 3,928 |
| 20th Judicial Circuit | 3,000 | 3,000 | 3,000 | 3,000 |
| Houston County Emergency Management | 10,767 | 10,767 | 10,767 | 10,767 |
| Family Services Center ^b | 100,983 | 19,918 | 6,138 | 6,138 |
| The Downtown Group, Inc. | 19,400 | 19,400 | 19,400 | 19,400 |
| Dothan Landmarks Foundation, Inc. | 81,816 | 81,816 | 81,816 | 81,816 |
| Dothan-Houston County Airport Authority (Not Including Debt Service) ^c | 5,161 | 398,823 | 4,000 | 4,000 |
| Dothan-Houston County Chamber of Commerce | 225,000 | 225,000 | 225,000 | 225,000 |
| Retired Senior Volunteer Program ^d | 18,947 | 19,460 | 19,460 | 19,460 |
| Southern Regional Council on Aging ^e | 66,490 | 66,490 | 66,490 | 66,490 |
| District Attorney's Office | 11,640 | 11,640 | 11,640 | 11,640 |
| Wiregrass Museum of Art ^f | 337,742 | 325,342 | 312,639 | 312,639 |
| Wiregrass MAST | 1,000 | 1,000 | 1,000 | 1,000 |
| Wiregrass Transit Authority | 108,640 | 108,640 | 108,640 | 108,640 |
| Music South | 4,850 | 4,850 | 4,850 | 4,850 |
| Dothan Area Botanical Garden | 19,400 | 19,400 | 19,400 | 19,400 |
| Arts Alliance ^g | 72,377 | 46,920 | 80,920 | 80,920 |
| SE AL Child Advocacy Center | 9,700 | 9,700 | 9,700 | 9,700 |
| Wiregrass Festival of Murals | 10,000 | 10,000 | 10,000 | 10,000 |
| Wiregrass Humane Society ^h | 7,914 | 9,000 | 9,000 | 9,000 |
| Carver Museum | 38,800 | 38,800 | 38,800 | 38,800 |
| TOTAL APPROPRIATIONS | <u>\$ 1,943,218</u> | <u>\$ 3,219,475</u> | <u>\$ 2,493,569</u> | <u>\$ 3,118,569</u> |
| Ordinance: Convention & Visitors Bureau ~ 6% Lodging Tax - 2% City & 4% | \$ 1,043,931 | \$ 1,050,000 | \$ 1,050,000 | \$ 1,050,000 |
| One Time Appropriation - Troy University ~ Road | - | 130,000 | - | - |
| 3 Year Appropriation - Friends of Ft. Rucker (2013-2015) | - | 130,992 | 130,992 | 130,992 |
| Grand Total | <u>\$ 2,987,149</u> | <u>\$ 4,530,467</u> | <u>\$ 3,674,561</u> | <u>\$ 4,299,561</u> |

a - \$454,050 Cash plus \$150,000 (2014), \$125,000 (2015) & Lawn Care, Repairs, Insurance

Plus 2013 = \$1,000,000, 2014 = \$500,000, & 2015 = \$1,000,000

b - No Cash Approp. ~ 13 Telephone Lines, Pest Control, Repair

c - No Cash Approp. ~ AL Power for Whiteway Lighting & City Water Meters

d - \$17,460 Cash and Utilities (Approx. \$2,000)

e - \$66,490 Cash (Includes 20 Year Appropriation \$50,000 through 2027)

f - Cash \$242,500, Plus: Utilities, Insurance, Elevator Mtnc, Pest Control, Repairs

g - \$28,000 Operating, \$6,000 Lawn Care, \$32,000 Reimbursement for Utilities

& \$14,920 in City's Budget for Repair, Pest Control, etc.

h - No Cash ~ Utilities Only

CITY OF DOTHAN
FY 2014 & FY 2015
TARGET OPERATING BUDGETS & PERSONAL SERVICES
(BY DEPARTMENT)

| <u>DEPARTMENT</u> | <u>TARGET OPERATING BUDGET (TOB)</u> | | | <u>PERSONAL SERVICES*</u> | | |
|-----------------------------------|--------------------------------------|----------------------|----------------------|---------------------------|----------------------|----------------------|
| | <u>FY 2013</u> | <u>FY 2014</u> | <u>FY 2015</u> | <u>FY 2013</u> | <u>FY 2014</u> | <u>FY 2015</u> |
| General Administrative Department | \$ 401,982 | \$ 421,982 | \$ 421,982 | \$ 1,503,203 | \$ 1,710,307 | \$ 1,764,128 |
| City Clerk Department | 316,707 | 231,967 | 231,967 | 417,157 | 432,386 | 445,550 |
| Information Sys/Tech Department | 1,458,485 | 1,458,485 | 1,458,485 | 1,409,923 | 1,490,776 | 1,537,940 |
| Finance Department/Accounting | 133,851 | 142,201 | 142,201 | 801,803 | 941,829 | 971,133 |
| Personnel Department | 217,138 | 218,138 | 218,138 | 885,877 | 932,567 | 962,596 |
| Judicial Department | 137,076 | 150,110 | 150,110 | 885,806 | 904,848 | 932,085 |
| Police Department | 1,827,827 | 2,367,837 | 2,367,837 | 15,113,138 | 16,211,850 | 16,697,025 |
| Fire Department | 620,262 | 872,532 | 872,532 | 11,964,912 | 12,840,852 | 13,230,026 |
| Public Works Dept/Street | 770,882 | 785,172 | 785,172 | 2,652,557 | 2,676,759 | 2,759,121 |
| Public Works Dept/Engineering | 447,311 | 455,011 | 455,011 | 2,407,672 | 2,391,689 | 2,467,207 |
| Public Works Dept/Environmental | 1,581,550 | 1,615,050 | 1,615,050 | 4,617,046 | 4,315,352 | 4,443,241 |
| Planning and Development | 211,800 | 215,600 | 215,600 | 1,424,684 | 1,617,717 | 1,668,764 |
| Leisure Services Department | 2,198,196 | 2,324,596 | 2,324,596 | 5,027,073 | 5,114,350 | 5,274,481 |
| Performing Arts Department | 355,356 | 387,856 | 387,856 | 723,769 | 736,186 | 757,946 |
| General Services Dept/Admin | 36,023 | 28,450 | 28,450 | 514,145 | 310,846 | 320,994 |
| General Services Dept/Facility | 343,443 | 354,166 | 354,166 | 1,096,490 | 1,094,443 | 1,127,355 |
| General Services Dept/Fleet | 195,685 | 208,285 | 208,285 | 2,155,820 | 2,203,513 | 2,272,274 |
| Dothan Utilities Dept/Electric | 3,094,121 | 3,409,121 | 3,409,121 | 4,806,508 | 5,024,833 | 5,177,739 |
| Dothan Utilities Dept/Water | 2,543,764 | 2,696,764 | 2,696,764 | 2,557,405 | 2,514,169 | 2,590,268 |
| Dothan Utilities Dept/WWC | 501,800 | 544,025 | 544,025 | 1,127,789 | 1,180,689 | 1,216,157 |
| Dothan Utilities Dept/WWT | 1,378,469 | 1,585,419 | 1,585,419 | 2,449,909 | 2,035,208 | 2,098,502 |
| Finance Dept/Utility Collections | 665,537 | 665,537 | 665,537 | 919,248 | 985,384 | 1,013,725 |
| Finance Dept/Utility Services | 81,623 | 90,134 | 90,134 | 668,940 | 678,527 | 698,981 |
| Total | \$ 19,518,888 | \$ 21,228,438 | \$ 21,228,438 | \$ 66,130,874 | \$ 68,345,080 | \$ 70,427,238 |

* Salaries and Fringe Benefits (FICA, Retirement, Worker's Compensation, FUI, Insurance and Employee Assistance Program).

CITY OF DOTHAN
FY 2014 & 2015
BUDGETED FUNDS OTHER THAN DEPARTMENTAL TARGET BUDGET

| | <u>FY 2013</u> | <u>FY 2014</u> | <u>FY 2015</u> |
|---|----------------------|----------------------|----------------------|
| City Wide Projects | \$ 51,391 | \$ 66,000 | \$ 66,000 |
| Fleet Replacement | 2,000,000 | 2,750,000 | 2,750,000 |
| Economic Development | 50,000 | 150,000 | 150,000 |
| Economic Development-SOZO Group | - | 60,000 | 60,000 |
| Downtown Improvements | 11,000 | 11,000 | 11,000 |
| Dothan Downtown Redevelopment Authority | 200,000 | 200,000 | 200,000 |
| Computer Upgrades and Software | 500,000 | 500,000 | 500,000 |
| Training-City Wide | 50,000 | 50,000 | 50,000 |
| Jail Locking System | - | 225,000 | - |
| 5 Police Vehicles and Equipment | - | 236,450 | - |
| Land-Fire Station and Landfill | - | 1,450,000 | - |
| Street Resurfacing | 1,500,000 | 1,500,000 | 1,500,000 |
| Sidewalks | 50,000 | 250,000 | 250,000 |
| Road and Bridge Improvements | 650,000 | 1,000,000 | 1,000,000 |
| Facility Repairs | 400,000 | 600,000 | 600,000 |
| ADA Compliance | - | 250,000 | 250,000 |
| Opera House Windows & Doors | - | 200,000 | - |
| Electric Transformers | 500,000 | 500,000 | 500,000 |
| ERT Program | - | 200,000 | 200,000 |
| Fiber Project | - | 1,500,000 | - |
| Depreciation/Electric | 1,685,000 | 1,685,000 | 1,685,000 |
| Depreciation/Water | 720,000 | 720,000 | 720,000 |
| Depreciation/WWC | 300,000 | 300,000 | 300,000 |
| Depreciation/Combined Utility | 2,900,000 | 2,900,000 | 2,900,000 |
| | <u>\$ 11,567,391</u> | <u>\$ 17,303,450</u> | <u>\$ 13,692,000</u> |

**CITY OF DOTHAN
FY 2014 & 2015
RECAP**

| | <u>FY 2013</u> | <u>FY 2014</u> | <u>FY 2015</u> |
|---|---------------------------|---------------------------|---------------------------|
| General & Utility Funds - City Departments | | | |
| Personal Services | \$ 66,721,891 | \$ 68,345,080 | \$ 70,427,238 |
| Target Operating Budget | 19,518,888 | 21,228,438 | 21,228,438 |
| Electric Energy Purchased for Resale | 70,000,000 | 70,000,000 | 70,000,000 |
| Budgeted Funds Other Than Departmental Target Budget | 11,567,391 | 17,303,450 | 13,692,000 |
| Insurance | | | |
| Property Insurance - City Departments | 179,894 | 179,926 | 179,926 |
| Aggregate and Specific Insurance | 300,000 | 325,000 | 325,000 |
| Transitional Reinsurance-Affordable Care Act | - | 150,000 | 150,000 |
| City's Contribution to Retiree's Health/Medical Insurance | 720,000 | 720,000 | 720,000 |
| Employee Ins, Workers Compensation and Self Insured | 1,910,253 | 1,910,253 | 1,910,253 |
| Agencies | 2,697,588 | 3,674,561 | 4,299,561 |
| Debt Service | 9,846,389 | 9,351,967 | 9,370,052 |
| Civic Center | 655,700 | 690,700 | 690,700 |
| School Fund | 3,976,111 | 3,977,681 | 3,981,197 |
| Street Paving | <u>6,000</u> | <u>4,000</u> | <u>4,000</u> |
| Total Operating Budget | <u>\$ 188,100,105</u> | <u>\$ 197,861,056</u> | <u>\$ 196,978,365</u> |